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# BRANDON

MANITOBA

AND HER

# INDUSTRIES

PUBLISHED AND COMPILED BY

## STEEN & BOYCE,

PUBLISHERS, PRINTERS AND BINDERS,

16 JAMES STREET, EAST,

WINNIPEG, MAN.



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*SEPTEMBER, 1882.*

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## INTRODUCTION.

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In this work we aim to represent the industries of Brandon as they exist at the present time, and all statements made, and figures given, have not been guessed at, nor even approximated, but gained by personal investigation. Emigrants or visitors to the Canadian North-west will add much to their chance of success or fund of information by stopping off at Brandon, and viewing for themselves what a few short years have accomplished.

THE PUBLISHERS.

# ◀THE CANADIAN NORTH-WEST▶



Few of our readers but have within the last two years heard of the great prairie country of the north-west of which Manitoba forms the south-eastern portion, and the gateway from the whole Eastern World, and yet but few have any comprehensive idea of the vast extent and unequalled richness of the lands contained therein. We say within the last two years, for it is only a very few years since it became the interest of great corporations and monopolizing companies to give these facts to the world, although white settlers have been located within the limits of this great fertile land for nearly three-quarters of a century, and the present population of Manitoba comprises a very fair proportion of the hardy descendants of these first settlers.

Now that it has become the interest of wealthy corporations and powerful organizations connected with the North-West to publish and proclaim the unbounded wealth of the country they have so long and so studiously misrepresented, they find the evil they formerly accomplished deeply rooted, and that they have furnished valuable material for the use of parties interested in emigration to other parts of the American continent, and to antipodean lands, so that the system of misrepresentation, instead of ceasing with their interested conversion, has merely passed into the hands of much shrewder and more unscrupulous agents, who continue the same with redoubled energy.

We are safe in asserting that no country under the sun has been more outrageously misrepresented to the public of Eastern America and Europe than the Great Canadian North-West, and nowhere has

greater advantages been hidden from the view of the enterprising emigrant in search of a western home, and the comfort and independence which the overcrowded state of Europe and the eastern portion of America have placed beyond his reach.

This work is intended to illustrate the magic growth of a North-Western city, and give instances where many by energy and enterprise have risen in a very short space of time from comparative poverty to opulence by trade and manufacturing pursuits.

Before settling down, however, to our record proper of Brandon, we feel it our duty to give some few facts and figures regarding the North-West generally, and particularly about those portions which are contiguous to, and in a commercial way tributary to this Infant City.

The Canadian North-West may be mapped out as follows:—All that portion of the Continent of North America north of the 49th parallel of north latitude; west of watershed between Lake Superior and the Red River of the North; east of the Rocky Mountains, and south of the Hudson's Bay and the Arctic Ocean. The most uninitiated student of geography must see at a glance that here is an immense tract of country nearly half as large as all the balance of the continent of which it forms a portion. This great country has been termed in by-gone days the British Siberia, fitted only for a home for the buffalo and the hardier tribes of American Indians; while of late years it has been represented as a country whose inhabitants lived up to the waist in snow during winter, which was varied in summer by a corresponding depth of mud; while the actual facts are that the Great North-West contains over 1,000,000,000 acres of the finest grain-raising lands in the whole world. This vast extent of country is capable of raising more of the finest grades of hard spring wheat than all the balance of North America, while the experience of agriculturalists during the last few years in the raising of root crops, if placed upon paper in figures, would seem fabulous. Yet these facts regarding wheat-raising should not astonish the student of American history. During the early settlement of the Continent the sunny plains of Virginia, and even the Carolinas, were considered productive wheat-fields. Later the rolling lands of Ohio and Kentucky were rated much higher in this respect, and in our own days, Illinois, Wisconsin, and Iowa have had their reputation, and Minnesota's day has also passed.

The demand for fine wheat has sent the producer further north, until now in the markets of the United States, wheat from Northern Dakota is acknowledged by all to be the finest produced, and the largest in yield within the limits of American Eagle's dominions. But beyond the limits of that great country lie the vast prairies of Manitoba and the North-West, and here the farmer's experience produces a vast improvement upon even the rich lands of Northern Dakota, while the extent of the country open for and inviting settlement is practically unlimited. Shrewd men of foresight are already looking to the Canadian North-West as the future granary of the world, and the years are but few until this fact will be generally acknowledged all over the civilized world.

But after admitting all this, the misrepresenters of the North-West urge the extreme cold of the climate as unsuitable, if not actually impossible, for settlers to live through winter. We have no wish to persuade those who would delight to swelter in the heat of a southern sun, and live in that shiftless indolence so general in tropical climes, that the Great North-West will have any charms for them. Such settlers are not wanted here. But to the hardy and enterprising poor of Eastern America, and the peasantry of Europe, who wish to rise to independence, comfort, or perhaps opulence, we say come to the North-West, and you will find a land where your hopes can be realized, and a climate which invigorates, gives health, and stimulates both enterprise and industry. The cold of a North-Western winter is so tempered by the dryness of the atmosphere, that its extremes are by no means so uncomfortable as the less-rigorous frosts of countries with a more humid atmosphere. This statement is plainly proven in the fact that consumptives, and persons afflicted with chest complaints generally, invariably find relief from their ailments, and renewed health in this great country. On the Atlantic seaboard a temperature below zero drives people indoors, while in the North-West out-door labourers can work in their shirt sleeves without inconvenience at a lower temperature. The objection of climate is, therefore, an imaginary, or artificial one, and has no terrors for the class of settlers who will make happy homes over the vast fertile plains of this great land of promise.

The objection of lack of means of transportation has been freely urged by enemies of the North-West, but is now falling into disuse. The Canadian Pacific Railway is certainly the great channel of

traffic for the country, and the fact that since the present syndicate took control of the railway, in May 1881, over 600 miles of track have been constructed, and by the close of 1882 the figures will be nearly 1000. From Lake Superior to Winnipeg, and for 350 miles beyond that city the Company's lines are complete, and by January 1st, 1883, the screech of the locomotive will be heard 1,000 miles west of the great lake, while by August 1st of the same year, it will echo among the crags and peaks of the Rocky Mountains.

The Manitoba South-Western, the Portage, Westbourne and North-Western, and other lines are being rapidly constructed, while several others are being projected, which will in a few years make a complete network of lines all over the country.

Then there are the great inland seas of Lakes Winnipeg and Manitoba, the Red, Assiniboine, Saskatchewan, and other rivers, forming the finest system of inland navigation to be found in the world. The objection of lack of transportation can no longer be urged, and the great future of the North-West has practically no obstacle in its way.

No country offers better advantages to the capitalist for the investment of his surplus funds; but to the enterprising poor man above all others the Great Canadian North-West is in the fullest sense of the term, the "Great Land of Promise."



# BRANDON'S SURROUNDINGS.

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The eastern reader in looking over accounts of the North West is too apt to fall into the mistaken idea, that the bulk of the fine lands of that great country are contained in the Red River valley. No greater mistake could be made than this, and a very casual glance at the surroundings of Brandon would show the utter folly of such a belief. After passing through the sand hills which divide the Red River valley from the rich lands of the West, the traveller, by following the valley of the Assiniboine, soon merges into one of the most beautiful rolling prairie countries under the sun, and once arrived at the Infant City he has, so to speak, entered the parquet of a vast amphitheatre formed by nature, containing many millions of acres of rich lands, beautifully watered by numerous timber-belted streams, while in several districts hills of some altitude rise, completely relieving the usually monotonous view of a prairie country, and in many places beautiful crystal lakes lend charms to the scene, and assist to make up a succession of panoramic effects, worthy of the skill of the finest artists to depict.

At the entrance to this rich and picturesque country, whose southern boundaries are the Turtle Mountains and Souris River, its western and north-western the Morse and Beaver Mountains, and its northern the Riding Mountains, lies the infant city of Brandon, nestling in a valley between two ranges of low hills, and by the side of the winding Assiniboine River, altogether in one of the loveliest locations man ever selected for the site of a city. But our work as industrial recorders will not allow of poetical musings, otherwise we could dwell with pleasure on Brandon's location. We must view her surrounding with an eye to estimate her future.

prospects. South of the city lies the far-famed Turtle Mountain district, where already agriculturalists are producing proofs of the fertility of that region. West from that is the great Souris Valley, whose lands are unsurpassed for richness, and where thousands of acres of the richest coal fields on the continent of America lie undeveloped. North and west of this is the famed Qu'Appelle Valley, where settlers are now rushing in by thousands to secure a share of the rich lands, which are to be had by actual settlers practically without money and without price. North of the city lies the district known as Big Plains, and here again the agriculturalist has the greatest advantages offered him to settle and secure a western home. All these vast districts are tributary in a commercial way to the city of Brandon, and from here the settlers and dealers of smaller towns draw their supplies. The Assiniboine River gives her a water-way to the East, and a track for western distribution as far as Fort Ellice, to which point the river is navigable. The extension of the Canadian Pacific Railway westward has already opened up the great Qu'Appelle Valley, and supplied a rich field for the wares of her merchants. The projected Souris branch of the same line will ere long place the coal of that valley at the disposal of her citizens, and supply her manufacturers with fuel at a price which will enable them to compete with older centres of industry. Looking at Brandon's surroundings, therefore, from a purely practical point, everything indicates that she will in the near future become a great commercial and industrial centre, and a distributary for the rich country for hundreds of miles around.

# BRANDON.

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There are few people who have not had at some period in their life the questionable adage of "Truth is stranger than Fiction," ding-donged into their ears, and some may have wished that the author of the saying had never been born, or if born, that he had come into, and remained in, the world dumb. Yet this old and hackneyed saying at times verges upon truth, even in the present days of general scientific knowledge, although generally its power is very limited compared with the days when budding science was beginning to explain mysteries that had previously been attributed to miraculous or supernatural origins. In no field does this adage if one may term it so, come nearer to verification as in connection with the wondrous growth of towns and cities of the Great North-West,

Rapid growth is apt to rivet the attention of the human mind in all its stages, and leave lasting impressions. We can all vividly remember the days when verging from infancy to childhood our budding intellects were unable to distinguish what belonged to the realm of fact, from the airy creations of mythology. None of us but can remember our wonder at the golden castles and towers which sprung into existence at the waive of a fairy's silver wand, and who among us has forgotten his or her credulous wonder at the miraculous growth of Jack's Bean-stalk. Even in youth, when our extended minds had clearly defined the provinces of fact and myth, and only the sentimentalism of romance and poetry remained, the same principle held good, and many of us, while we may have even shed tears over the sad fates of Lord Lovell and Lady Nancy Bell, were doubtless impressed by the exceptional growth of the red rose, that grew on the grave of the unfortunate maiden, and the

\* sweet briar that adorned the last resting place of the brave knight. In each of these stages our wonder was excited, but now in the full force of intellectual power, and after discarding the ideal for the realities of life, we find in the realm of fact what seems the equal of early fiction in the growth of North-Western cities, and in that of the infant city of Brandon we come close to a prototype of the magic city of fairy origin, which delighted our budding imaginations. We have no doubt, therefore, in our plain unvarnished record of Brandon's exceptional growth, to show to the practical mind that "Truth is stranger than Fiction."

The comparatively mild winter of 1880-1 passed over a restless and somewhat discontented population in Manitoba. Long-deferred hope had begun to make the natives and enterprising settlers of the province sick of the puny attempts made at constructing a trans-continental railway which would develop the rich land of their birth or adoption, as the case might be, and as scheme after scheme was proposed and abandoned, these long-suffering people were ready to exclaim in the words of Hamlet, "I am weary of conjectures."

The programme of what seemed railroad hallucinations was somewhat enlivened about the beginning of 1881 by a complete change of the route of the Canadian Pacific line so that it should traverse a considerable portion of the Grand Valley of the Assiniboine, and persons of a speculative turn were on the *qui vive* as to where the railway would cross that stream, convinced that a town of some importance would grow up there. This same valley although surveyed two years previously was comparatively unsettled, and when the balmy breath of spring 1881 melted the snow from that portion of the valley where now stands the city of Brandon, not a foot of the prairie turf was broken on the site of the future city of the Grand Valley. The definite location of the site of the city did not take place until the early part of May, and until then no human habitation marked the place, if we except a cooking tent, where a Mr. Anderson and his wife prepared victuals for the men engaged with Mr. W. D. Mathieson, contractor, in the work of railroad construction. In the preceding month Mr. J. E. Woodworth took up his homestead, which now forms the eastern portion of the city site, but it was not until some weeks afterwards that he settled upon his claim. Mr. Kavanagh also visited the place early in May, but did not then locate. About the 15th of that month Mr.

Vaughn, surveyor from Winnipeg arrived, and commenced laying out the town site, and among the first men to arrive and purchase some lots were Messrs. J. W. Horne and Charles Pelling, the former of whom is now one of the city aldermen, and the latter constructed the "Royal," the pioneer hotel.

Almost simultaneously with the arrival of these two there appeared Messrs. Wm. Winter, of Winter & O'Neill, Stewart, of Coombs & Stewart, Deacon, now of Deacon & Hooper, Vivian & Johnson, Charles Whitehead, of Whitehead & Myer, Owen Carson, and a few others, who are now among Brandon's leading business men. Shelter was seemingly the scarcest necessary about this time, and many of Brandon's now opulent citizens slept their first few nights here on the prairie, with the sky for a covering.

During the latter portion of May there was life and bustle among these first settlers, and a scramble between them for who should be first started in a mercantile business. The first purchasers of lots from the agents of the syndicate were not owners of their land for twenty-four hours before a lively real estate business was commenced, and a small Boom in prices set in and ran far beyond the most sanguine expectations of the first speculators. In the race for a mercantile business Mr. Chas. Whitehead, of the firm of Whitehead & Myer, came out ahead, so that to that firm belongs the honor of pioneer merchants of Brandon. On May 28th the steamboat "North-West" arrived from Winnipeg with a heavy consignment of lumber for this firm, which was eagerly bought up, and the construction of shanties and other small buildings went on apace. Within two weeks after the arrival of the first lumber some half dozen embryo stores were in operation, while real estate business was carried on in tents, shanties, and in the open air. Among the first batch of merchants were Messrs. Winter & O'Neil, Deacon & Armstrong, Johnson & Vivian, Coombs & Stewart, Dickinson & McNulty and Owen Carson, while Messrs. Chas. Pelling and D. Ponlin were running a race for who should open the first hotel. Real estate was represented by Messrs. J. E. Woodworth, J. W. Horne, Wm. Winter, Capt. Vivian, and a few others, while nearly every business man had a real estate branch of greater or less magnitude connected with his regular calling. The passing of the Canadian Pacific Railway into the hands of the present syndicate in the spring of 1881, gave quite an impetus to trade, and in fact pro-

gress of every kind in Manitoba and the North-West, and the birth of Brandon was opportune shortly after this change was made. It was now a certainty that the work of construction would be pushed with vigor, and Brandon was the point to be reached before the close of the year. Nevertheless the mass of Manitoba people had some misgivings about this new town, and after the first rush of settlers there was somewhat of a lull in the number of locations. Several men who have since proved valuable citizens did join the pioneers very shortly after their settling down, and prominent among them was Mr. T. M. Daly, now mayor of the city, and Mr. Bower, who founded the large mercantile house of Bower, Blackburn, Mundle & Porter. We must not fail to mention the formation of the firm of Fisher & Co., who have since erected the Brandon Flouring Mills. Still the number of business institutions did not increase very rapidly after the first rush of settlers was over, and indeed the lack of means for transporting building material, and consequent scarcity of buildings made a life in Brandon at first not very desirable except to those who fancied a pioneer life. But with the opening of August when the constructing powers of the syndicate had been clearly demonstrated, and when all doubt about the location of the railway depot was at an end, a second rush took place, and during the remaining months of the year a steady stream of settlers came to town, and a much larger stream of emigrants kept spreading themselves over the surrounding country. During August and September some very valuable additions were made to the city's business institutions, all of which we will not enumerate, but we note the following: The pioneer hardware and tinware store of Messrs. Munro & Warwick, with the large hardware house of James A. Smart a few weeks after it, the pioneer surveying and civil engineering firm of Poudrier & Brownlee, Mr. E. Hughes who came to establish a branch of the banking house of Manning & Co., the Brandon Saw Mills by J. N. Shields & Co., and the Brandon Planing Mill by Fisher & Co. A post office was also established with Mr. J. C. Kavanagh as Postmaster, who for a time entrusted the management of his office to Mr. L. M. Fortier, who was also agent here for the Canadian Pacific Express Company. The railway, too, which was not expected to reach the city until the end of October, was completed, and a depot established in September, so that with the close of that month the city had a railroad, a post-office, an express office, a bank, several

manufacturing concerns in operation, and over a dozen mercantile concerns, while at least half-a-dozen real estate offices were in full swing. The population as near as can be ascertained was at that time under 200.

As the cold of winter deepened, the growth of Brandon became more marked, and the railway for a channel of supply made building material more plentiful, and gave a great impetus to building operations. The Brandon Saw Mill also contributed to the supply of material. Tents and shanties began to be succeeded by buildings better suited to protect from the keen bite of "Old Boreas," and by Christmas several imposing buildings had been erected, while the rows of less sightly ones clearly indicated the lines of streets in the centre of the city site. The crowds of arrivals was so great, however, that the hotel accommodation was altogether inadequate, and guests were often glad to get down on a hall floor, and pick for the softest plank. The Royal, Brandon, and Queen's Hotels were all in full swing at this time, besides some smaller houses, and these were the times when Boniface piled up the ducats.

In October Mr. Lawrence Buchan came to Brandon, and from his location here he showed a disposition to improve on the class of buildings in the town, and his efforts doubtless stimulated others, and was the cause of some fine business blocks being erected during the winter.

While all this rush of business had been going on in Brandon, we find the messengers of Christianity had not been idle. As early as June 1881, the Rev. Mr. Ferries commenced services in connection with the Presbyterian church, and very shortly thereafter the Rev. Mr. Lawson commenced to look after the spiritual interests of members of the Methodist persuasion. These gentlemen did not have church buildings in which to conduct services, but they were content to preach in tents, shanties, or in fact anywhere during the summer months, and when winter came they shared a temporary church building which the Methodists had erected, and in every way these ministers seem to have worked hand in hand. The members of the Church of England were not as fortunate in securing the services of a pastor, but Mr. L. M. Fortier conducted meetings of that denomination, and had matters pretty nearly organized when the present incumbent, the Rev. Mr. Boydell, arrived in December. The Catholic church had no regular organization up to the present

summer, but occasional services were held by clergymen of that church, and a charge will soon be sanctioned in this city. Such were the influences at work for the spiritual welfare of the settlers of Brandon during the summer and winter of 1881, and in the spring of 1882 these were joined by the Rev. Mr. McKay of the Congregational church.

The growth of the city for the last month of 1881, and first two months of 1882 was something unprecedented, while the rush of people from every direction was something really amazing. From the first number of the "Brandon Sun," which was issued by Mr. W. J. White on January 19th, we take a few figures. The resident population is recorded, in an article therein, at over 700, while the number of buildings is placed at 170, and their cost at \$200,000. These figures are no doubt substantially, if not absolutely, correct. The transient population at the time of the publication of that article must have been double that of the permanent settlers, and it is confidently believed that before the opening of spring there were nights when 5,000 people slept in the infant town of Brandon. With the opening of spring, therefore, the permanent population of the city was over 1,500, while about 120 business institutions of every description were in full operation. The Brandon flouring mills had been put in operation in March, thus giving a local supply of flour, while the financial structure of the town had been augmented by a branch of the Merchants' Bank of Canada, under the management of Mr. W. J. M. Cooke.

During the winter months it had become apparent to those most interested in the progress of Brandon, that some form of municipal government was fast becoming an absolute necessity, and steps were accordingly taken in the spring by leading citizens for the incorporation of the place. Their efforts were successful, and on May 30th the provincial Parliament passed a bill incorporating Brandon, and giving her a city charter. The first municipal election took place on June 30th, 1882, when the following gentlemen were elected: Mr. T. Mayne Daly, Jr., Mayor, and Messrs. J. W. Horne, Wm. Winter, A. L. Sifton, J. A. Brock, E. Evans, George Winters, James A. Smart, S. H. Bower, Charles Pilling, L. Lockhart, Lawrence Buchan, and L. M. Fortier, Aldermen. The city is divided into four wards, and each ward is represented by three aldermen. The council have since made the following appointments: Messrs.



E. Martindale, city clerk, Thomas Winter, city chamberlain, F. G. A. Henderson, city solicitor, Poudrier & Brownlee, city engineers, A. Waddell, assessor and collector, J. J. Parker, fire inspector, and A. L. McMillan, chief of police. Brandon is therefore a full-fledged city, with complete municipal machinery.

During the present summer the growth of Brandon has been steady and rapid. The extensive farming operations now going on all over Manitoba take a considerable portion of the floating population from all towns, and it is easier during summer to judge accurately of the size and importance of a town or city. Brandon, like other cities has little more than her permanent residents at present, and a minimum of population in consequence. Yet we find she has nearly two hundred business institutions of every class in operation, while her population is not less than 3,000. She has four banks, one flouring mill, one saw mill, two planing mills, and several other important industrial institutions. She has two fine new churches, and a third in course of construction, while she has four regular church organizations. She has well laid-out streets, with sidewalks in her business portions. She has numerous imposing business buildings, stocks of goods amounting to \$1,000,000 in value, while she has hotel accommodation for over 1,000 transient people.

We have thus endeavoured to give some idea of the wonderful growth of this infant city of the North-West, and while the results are magic like, the facts and figures we have shown prove that they are merely the outcome of daring enterprise associated with plodding energy and unceasing toil. The fairy tales of our childhood scarcely told of more marvellous results, and we can safely say, when we view this city, within whose limits the marks are yet plain, where the wild buffalo pawed the earth up as a protection from the flies. And look at her rows of business buildings, mill chimnies, churches, and busy streets, that "Truth is stranger than fiction."

The foregoing sketch gives but a crude idea of the influences that have been at work in the building up of the Infant City, and to reach these more definitely we shall give sketches of the leading business institutions and men, after which we shall add a summary of the city's trade, with a review of the churches and schools, and a glance at her social organizations. In classifying our sketches of individuals and firms we shall commence with the financial department from which it is impossible to separate several other branches.

# FINANCE, LAW, REAL ESTATE, AND INSURANCE.

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J. W. HORNE.

On May 3rd, 1881, when not a human habitation stood on the present site of Brandon, and nothing marked the location of the future city but the stakes of the surveyor, the subject of this sketch arrived here, and in a tent life commenced his plans for the building up of what he was convinced would yet be a great city. Mr. Horne did not start with the dreams of an aimless adventurer, but brought with him several years' experience of the growth of North-Western towns, which he had gained in Winnipeg and Emerson. His first transaction was the purchase of the land through which the greater portion of Rosser Avenue now runs. This secured he laid his plans so as to prevent his property becoming a mere basis of speculation, and the liberal terms on which he sold to actual settlers, and the conditions by which he bound purchasers to erect buildings were the main force in laying the foundation of the now flourishing Infant City.

At first Mr. Horne did an extensive brokerage business, but of late he has confined his transactions to his own property, which includes extensive tracts of farm lands in South-Western Manitoba in addition to his Brandon property. His transactions in real estate extend back for four years; when he landed in Manitoba with a capital of a few dollars, which has increased to several hundred thousand, the weight of which, with his energy and enterprise he has concentrated on the building up and developing the city with which he has so closely identified his interests since the day he arrived on its desolate site, although he does business in every city of Manitoba, and has branch offices in Winnipeg and Emerson.

In addition to property transactions Mr. Horne is agent for the Manitoba and North-West Loan Mortgage Company and for that

corporation and private capitalists has placed over \$75,000 in mortgage loans in and around Brandon. In every way he has worked hard and contributed liberally towards the progress of the city and its surroundings, and a monument of his public spirit can be found in the grading of Rosser Avenue, which he had done at his own expense.

Such valuable public services as above mentioned could not pass unrecognized, and Mr. Horne's fellow citizens have conferred upon him the honor of City Alderman, and Chairman of the City Board of Works, in which latter position his energy, enterprise and experience will prove of inestimable value. The Provincial Government, too, have acknowledged his services, and have conferred upon him the commission of the peace.

We may safely state that no man in Brandon has accomplished more for the welfare of the city than Mr. Horne, and in years to come he will be remembered as one of the founders of the Infant City, and a leader in laying the foundation of her greatness.

As above stated, Mr. Horne has branch offices in Winnipeg and Emerson, and his Brandon offices are located on Rosser Avenue.

#### J. A. JOHNSON.

The subject of this sketch besides being a member of the firm of Johnson & Starr, the most extensive cattle dealers west of Winnipeg, is proprietor of the Johnson estate, a portion of city-site of Brandon, lying directly south of the railway depot, which comprises a great number of the finest residence sites in or around the city. Besides this estate, Mr. Johnson owns numerous desirable business sites in the centre of the city, which, with his estate, make up a grand total of some 1,500 lots, all of which he offers at reasonable prices, and on the most reasonable terms, especially to parties who locate. His residence lands possess the advantages of having good pure water at a short depth, while a dry cellar can be obtained on every lot. The highways leading to the Souris, Turtle Mountain and Plum Creek also pass through the same, and branch off from its southern limits.

Besides being an enterprising town-site proprietor, Mr. Johnson has made for himself a commercial record among the best in Brandon, and in every movement for the best interests of the city, he has

proved himself a liberal donor and public-spirited citizen. Altogether his record is one of great local value. His offices are located on Sixth Street, near the stables of Johnson & Star.

### J. E. WOODWORTH.

In April, 1881, the subject of this sketch located on what is now the Eastern portion of the city of Brandon, and like all other settlers at that time had no idea that a year afterwards a busy young city would be upon his farm. In August of the same year, when the location of a depot of the Canadian Pacific Railway became a certainty, Mr. Woodworth laid out a portion of the town-site, and placed lots on the market. So rapid was their sales owing to the reasonable terms on which he offered them, that his intended farm of a few months previous, soon assumed the appearance of a thriving town.

From the first location of a town here, Mr. Woodworth evidently foresaw that it would soon assume city-like proportions, and he has been a leader in every movement for the stimulating of its progress. There is scarcely a public improvement in or around the city but owes its origin in a great measure to his enterprize, public spirit, and liberality, and no man has to-day more monuments around Brandon of his munificence in the best interests of the Infant City. Prominent among these we mention the fine traffic bridge across the Assiniboine River into town, which opens a travel road from the districts north of the river into the city, and will add greatly to the trade of the merchants therein. This bridge and the grading connected therewith, Mr. Woodworth has constructed at an expense of \$25,000, while in efforts to secure a good brickfield he has spent many thousands more, and has at last been rewarded with success, although several of his first efforts were unsuccessful, owing to the scarcity of suitable clay. In every other undertaking Mr. Woodworth's name appears as a liberal donor, where there is any chance of furthering the best interests of the city of Brandon. Such citizens as he are the propelling power of a growing city, and in years to come, when Brandon has assumed her destined place as a great industrial centre, the name of Mr. Woodworth will be mentioned as one of those who stood by her in her early struggles, and laid the foundation of her greatness.

Mr. Woodworth's residence and office are located at the corner of Pacific Avenue and First Street, while he carries on extensive farming operations in other parts of this country, and has over 200 acres now in crop.

One good feature in Mr. Woodworth's real estate transactions we must also notice, namely, that he gives a full title for all lots which he sells.

### E. HUGHES.

This gentleman came to Brandon in August, 1881, and until Feb. 1st, 1882, was manager of Messrs. Manning & Co's. Bank, the parent financial house of the city. At the latter date Mr. Hughes went into a general real estate and financial agency business, and has since held a prominent place among houses of that class in Brandon. He does a general business in city, town and farm property, and has a valuable commission business in that line. Farms of all sizes he is prepared to supply to land seekers, and in city property he has at all times an extensive selection on hand.

Mr. Hughes is also agent for the Scottish, Ontario and Manitoba Land Company, a corporation deeply interested in the development of this North West, and the North British and Canadian Investment Company, another corporation whose funds are freely employed for the building up of this new country. In all his branches of business therefore, Mr. Hughes is rendering valuable aid to the progress of Brandon and the surrounding country, and he fills a place among the most valued business men of the Infant City. His offices are located on Rosser Avenue.

### WALLIS, RAMSAY & CO.

In April, 1882, this firm established their banking business in Brandon, and have since proved a very valuable addition to the financial machinery of the city. The firm do a general banking and exchange business, and have for correspondents in the Eastern Provinces, the Merchants Bank of Canada; in Chicago, Messrs. Preston, Keene & Co., and in New York the National Park Bank. They

are also agents for the Manitoba Mortgage and Investment Company, and the Hamilton Provident and Loan Society, two corporations whose funds are extensively employed in the development of this Great North-West. They also attend to collections, and have complete arrangements made for the sale of drafts on all points in Manitoba, Ontario, and Quebec, New York, and Chicago, Great Britain, and other European countries.

Altogether their banking-house is a valuable portion of Brandon's business structure, and is a very lubricator of her commercial machinery.

The offices of the firm are located on Rosser Avenue, and they have a branch house in the town of Minnedosa, in this province.

#### ROGERS, WALLIS, & RAMSAY.

The offices of this firm are at the bank of Messrs. Wallis & Ramsay on Rosser Avenue, while they have a branch establishment at Milford, which is managed by Mr. Rogers, and have also an agency in Winnipeg. They do a general real estate brokerage business, and buy and sell North-western city, town, and farm property, on commission, while they take the greatest care and pains in looking after the best interests of absent property owners in other respects. The house is thus a valuable medium in the settling up and developing of this new country, and their solidity and reliability gives them extra local value in this respect. Their establishment in this city dates from April 1882, since which time they have held a leading place among the real estate firms of Brandon.

#### LAWRENCE BUCHAN.

Prominent among the business men who located here in the fall of 1881, and identified their interests with those of Brandon, was the subject of this sketch. In the days of tents and shanties Mr. Buchan carried on business as a real estate broker, and has steadily built up a valuable business in that line. Besides brokerage business he has gradually increased in business on his own account, and now owns some of the most valuable property within the city limits. He was:

among the first to commence the construction of substantial business buildings in Brandon, and the Braeside Block, and other fine structures are monuments of his enterprise and business foresight.

In addition to property transactions Mr. Buchan holds the position of local director and manager for Western Manitoba of the London and Canadian Loan and Agency Company (Limited), a corporation whose authorized capital is \$5,000,000, and whose funds are extensively invested in real estate loans in the North-West, thus aiding very materially in the development of this rich country. Mr. Buchan therefore fills a place both in the real estate and financial machinery of this city, and his share in its building up is a prominent one. While advancing in a business way, he has also advanced in the esteem and confidence of his fellow-citizens, who have placed him in the office of alderman, to which is added that of chairman of the city's Finance Committee. His record in every respect therefore is one of great local value, and he has, doubtless, a long career of usefulness before him. His offices are on Rosser Avenue in the Braeside Block, which he erected himself.

### FORTIER & HILLIARD.

The business of this firm is a combination of real estate and mercantile branches, and in both they fill a very prominent place in Brandon's business structure. Their real estate branch, which is managed by Mr. Fortier was established soon after that gentleman's arrival here in June 1881. In fact he was among the first to erect a business building in the city, and has been closely identified with every movement for her progress. In this branch they buy and sell both city and farm property, and have built up a very extensive business in commissions, while they handle some heavy transactions on their own account.

The mercantile branch of the firm is in grain and produce, and is managed by Mr. Hilliard, who has had an experience of nearly 30 years in that line in London, Ontario. Last year the firm handled over 25,000 bushels, and of the crops now being harvested they will handle not less than 150,000. Their first warehouse in the west end of town they are about to supplement by an elevator of 40,000 bushels' capacity, which will be running by October 1st, and will

prove a great boon to the farmers of the surrounding country. The present offices of the firm are on Rosser Avenue, but they will move into their elevator as soon as it is finished, and concentrate their business at one point.

These facts and figures prove conclusively that the firm of Fortier and Hilliard rank among the most enterprising as well as the most extensive business houses of the Infant City, and indicates that in the exceptional growth which is undoubtedly in store for her, their influence and efforts will prove of inestimable value.

Mr. Fortier's public spirit has been rewarded by his fellow-citizens electing him to the office of alderman, while he is a member of the city's Finance, and Fire and Water Committees, and is issuer of marriage licenses for this district. Mr. Hilliard, although comparatively a recent importation from Ontario, has been honored with the commission of the peace, and his location in Brandon will prove an incident of value to this promising young city.

#### DURAND & MACDONALD.

This firm are barristers of Manitoba and Ontario, and are entitled to practice in the courts of both provinces. They have offices both in Winnipeg and Brandon, the business of the former being managed by Mr. Durand, and of the latter by Mr. W. A. Macdonald, late of St. Catherines, Ontario. Their connection with this city dates from the spring of the present year, and they are now numbered among the fixed professional firms of the Infant City.

In addition to matters of litigation, the firm do quite an extensive real estate business for clients, and they have been appointed solicitors here for the Merchants' Bank of Canada. Their position as a strictly professional house prevents us from going more fully into details of their business, but they will certainly prove a power in the building up of Brandon's commercial and industrial system. They have commodious offices in this city on the north side of Rosser Avenue.



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MERCHANTS' BANK OF CANADA.

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This corporation can claim the honor of the pioneer chartered bank of Manitoba, the establishment of their Winnipeg branch dating back to 1872. On March 31st 1882, the Brandon branch was opened under the management of Mr. W. J. M. Cooke, who is still at its head, and it is now a corner stone of the Infant City's financial structure, and has proved a valuable auxiliary in her commercial development.

The headquarters of the Merchant's Bank are in Montreal, and it has branches in the leading cities and towns of Quebec and Ontario, in Chicago, and in Winnipeg and Emerson in this province. Its correspondents in the United States are the First National Bank of St. Paul, the Security Bank of Minneapolis, and the Bank of New York, in New York city. Its business is a general one, and its capital is \$5,500,000, which is supplemented by a surplus reserve of over half-a-million. It is truly one of the great financial corporations of the American continent, and the location of one of its branches in Brandon is a strong proof of the city's commercial importance.

## BURNETT &amp; JOHNSON.

This firm carry on business as real estate brokers, insurance and financial agents, and have their offices located in Rosser Avenue, nearly opposite the Post-office. In real estate they handle principally farm lands, although they have done considerable in city property also. In the former they are prepared to supply a home and farm for the settler of limited means, or a tract for colonization purposes, and in the famed Souris and Milford districts they hold many sections of the richest agricultural lands in the Canadian North-West, all of which they offer on the most advantageous terms. In insurance they are agents for Royal Fire and Life Company, one of the most solid and reliable corporations of its class in Great Britain. As financial agents they represent the Hamilton Provident Loan Society, and the Manitoba Loan and Mortgage Investment Company, two corporations that are placing immense sums for the development of this new and promising country.

It is thus evident that Messrs. Burnett and Johnson fill a prominent place in the business circle of Brandon, and this fall they will add their name to the mercantile list of the city by embarking in grain business, and assisting in marketing the abundant crop, which is now a certainty this year in the North-West. Such firms are of great value to a young and growing city, and their share in building up Brandon is a leading one.

### CHARLES WHITEHEAD.

To the subject of this sketch belongs the honour of transacting the first mercantile business in the city of Brandon. His arrival here dates back to May 1881, and on the 28th day of that month he as a member of the firm of Whitehead & Myer, received per steamboat from Winnipeg, a heavy consignment of lumber, doors, sashes, and so forth, which was the first moveable merchandise sold on the site of Brandon. For months thereafter this firm was the leading lumber dealer in the city; but with the opening of the present spring Mr. Whitehead had to retire from mercantile life to attend to his extensive farming operations, which are certainly on a larger scale than those of any other man in this section of Manitoba. The farm which he now owns and operates immediately south of the city was last year a stretch of unbroken prairie, the sod of which had never been disturbed. As an instance of what can be done in farming in one year, we find Mr. Whitehead has now 430 acres in crop, and has two self-binders on his farm ready to cut a harvest which will yield him not less than 30,000 bushels of oats which, considering the increasing demand for that grain owing to the great amount of railway construction now going on, will net him considerably over \$20,000. Such is a sample of what can be accomplished in two seasons by farming operations in this land of plenty.

Mr. Whitehead, although not now connected with Brandon's business circles, is still close beside, and deeply interested in the Infant city, in which he was the pioneer merchant.

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POUDRIER & BROWNLEE.

This firm carry on the business of Surveyors and Civil Engineers, and have been associated in their profession since February, 1882, being the first firm in their line to locate here. Both partners have been connected with the profession in Manitoba for years. The senior partner, A. L. Poudrier, D.L.S., surveyed most of the townships in the Souris Coal District, of which he gives a very favorable report, and has also had large experience in the survey of timber limits in this country.

Three years ago I. H. Brownlee was the assistant surveyor on the first government survey in this district, and afterward located a large number of the early settlers in this beautiful valley. He also surveyed and afterward managed Minnedosa successfully.

Since the location of this firm in the Infant City, their business has increased with amazing rapidity. Most of the time they keep two parties in the field, and at the present time they have charge of constructional engineering representing a gross outlay of over \$120,000.

In connection with their surveying and engineering business they do an extensive Architectural business, under the superintendence of Mr. Geo. MacD. Lang, who is an architect of ability.

They hold the appointments of engineers for both this city and the country of Brandon, and the great work of city improvement now being carried out in the former at a cost of about \$85,000, is under their supervision. They are also superintending some extensive bridging for the country.

This large volume of business is carried on in a most systematic manner, and having been built up in one year, proves not only that Messrs. Poudrier & Brownlee are masters of their profession, but that they are among the most energetic and enterprising business men of the city in which they are located, and in years to come they will be remembered for their able efforts in the work of city improvement.

The firm's offices are in Molesworth's Block, on the corner of Rosser Avenue and Sixth Street.

## F. G. A. HENDERSON.

In May of the present year the subject of this sketch took up his abode in Brandon, and is therefore the first barrister who permanently located in the Infant City. His business is purely a legal one, and includes no other branches with the exception of what real estate transactions he carries out for clients. His legal ability has already received public recognition in his being appointed solicitor for the city of Brandon, and there can be no doubt but he will soon build up an extensive practice and prove himself a valuable auxiliary in the work of building up the city's interests. His standing as a professional man prevents our speaking more strongly on this matter. His offices are located in Molesworth's Block, corner of Rosser Avenue and Sixth Street.

## McCOSKRIE &amp; CO..

This firm carry on the business of architects, civil engineers, and building surveyors, and have their office in Molesworth's block, at the corner of Rosser Avenue and Sixth Street. Mr. McCoskrie the senior and managing member of the firm, is an architect of 50 years' experience, and has been a resident of Manitoba for twelve years, most of which time he has spent in Winnipeg, where the Merchants' Bank, and Ontario Bank buildings, and Christ Church (Episcopal), stand as proofs of his ability as an architect. He located in Brandon in June of the present year, and has already numerous important contracts on hand, prominent among which we may mention the new Episcopal church, and a fine residence for Mayor Daly.

There is no doubt but Mr. McCoskrie is master of his profession, and in years to come he will be remembered and spoken of as one who made the first advances toward architectural elegance in the construction of Brandon's buildings.

## A. L. SIFTON, B.A.

The subject of this sketch is representative in this city for Messrs. Monkman, Dingman, & Jameson, barristers, of Winnipeg, and is a commissioner in B.R. His location dates back to September 1881,

since which time he has been connected with the legal profession, as above stated, and has done considerable real estate business both on his own account and for clients, and is now owner of a considerable portion of the valuable property in the city limits, besides a section of land adjoining the city, 50 acres of which is now in crop, and 270 acres more is broken and ready for crop the ensuing year.

Mr. Sifton is one of Brandon's rising young men, and has taken a deep interest in her progress, and identified himself with every movement for her benefit. His fellow-citizens have recognized his local value by electing him one of the first aldermen of the city. His offices are located on the corner of Fourth Street and Rosser Avenue.

#### T. MAYNE DALY, JR.

The subject of this sketch located in Brandon, or rather on its site in the beginning of July, 1881, and was the first representative of the legal profession to settle in the place. He is also one of the first business men of the city, and for his office in early days he used a portion of the first frame building that was erected on its site. From his location here he added to his legal business that of real estate broker, and has built up a valuable business in that department, and buys and sells both city and farm property. His transactions include many of magnitude, and they represent an immense aggregate.

Mr. Daly's profession is that of barrister and solicitor, and he has rapidly built up an extensive practice during the past year. He is solicitor for two of the city's banks, and is a notary public and commissioner in B.R.

Mr. Daly has proved one of the live pioneers of the Infant City, and in every movement for her progress he has taken a prominent part, and by his tact and business acumen has rendered very valuable services in that way. His fellow citizens have not been slow to recognize his public services and ability, and have conferred upon him the highest gift within their power, namely, the office of first Mayor of the city of Brandon.

In many other respects we might show Mr. Daly's great local value, but his position as a member of the legal profession places

a limit to our sketch, and confines us to the bounds of professional etiquette. Years hence, when Brandon has taken her place as a great city of the North-West, his name will be mentioned as one of her most enterprising founders, and one who stood by her in her early struggles.

His offices are located on Rosser Avenue.

#### D. M. McMILLAN.

This gentleman is one of the early settlers of Brandon, and has been connected with her real estate interests since September 1881. Until June last he was a member of the firm of M. McInnes & Co., but since the latter date he has carried on business alone. He does business both on his own account and on commission, and has arrangements made for doing a heavy trade this coming winter. He is owner of numerous lots of very desirable city property, and he holds several very valuable farms for sale also.

During the past year Mr. McMillan has had many heavy transactions in real estate on his own account, and with his former partner, and Mr. H. Cameron of this city, he has handled during that period not less than 75,000 worth of every class of property.

Mr. McMillan came here from British Columbia, has thoroughly identified himself with Brandon, and has done no small share of work in building up her business interests.

#### RUSSELL & COOPER.

The gentlemen composing this firm are solicitors, and practice in both the Manitoba and Ontario courts. In this capacity they are doubtless of great value to the commercial circles of Brandon, but in the work of settling up and developing this great North-West, they render most valuable services in their real estate branch. They buy and sell city, town and farm property, principally for clients, and have built up quite an extensive business in that line. They are also agents for the York Farmer's Colonization Company, a corpora-

tion owning about 140.000 acres of the finest lands in the famous Qu'Appelle Valley, which they offer as free homesteads, and pre-emp-tions to actual settlers on the same terms as the Dominion Government, with this advantage, that they offer loans on lands they sell at 6 per cent. thus giving unusual advantages to settlers of limited means.

It will thus be seen that while Messrs. Russell & Cooper may be doing valuable work as adjusters of differences between man and man, they are rendering much more valuable services in supplying homes and farms for the poor of the East or the peasantry of Europe, who have the enterprise to come to this Golden North-West.

The firm's offices are located on the corner of Rosser Avenue and Seventh Street.

### THOMAS DOWSLEY.

It was only in April of the present year, that the above-named gentlemen located in Brandon, and embarked in the real-estate business, but scarcely was he established when he stepped into a leading position in his line of business. Experience gives prestige in any branch of business, and Mr. Donsley's nineteen years record in the real estate line in Ottawa started him in this city under the most favorable auspices, and his admirable manner of doing business has added much to his prestige in this Infant City. His business is a general commission one, and his transactions extend to several of the cities and towns of Manitoba, while in farm lands he usually has not less than 50.000 acres from which the settler may select a home and farm, or the colonization agent a track of rich land. His transactions during the few months he has been in business foot up to an enormous aggregate, and include numerous very heavy deals.

Altogether Mr. Dowsley has done much for the building up of this country, and he will no doubt long continue to hold a leading position among the real estate brokers of Manitoba.

## VIVIAN &amp; CO.

This firm is composed of Capt. J. S. Vivian and Mr. W. H. Hellyar, and their business is real estate dealers. Their transactions after their establishment in the fall of 1881, were for a time confined to the sale of lots in the Vivian estate, which they owned, and which comprises some of the finest residence sites in the city of Brandon. It is needless to state that their business in this particular has been a very extensive one, and they still hold for sale several hundred very desirable lots, which they offer on the most advantageous terms, especially to parties wishing to locate in the city. They have recently done quite a large business in the sale of farm lands on commission, and have carried out some heavy transactions in that branch. This class of business, however, they have never solicited, but comes to them principally from distant property owners, and is steadily on the increase in volume. Their business is dealers in, and not real estate brokers, but their energy and enterprise has forced the latter branch upon them.

Few who have heard of the infant city of Brandon, but know the firm of Vivian & Co., by reputation. Their full energy has been directed towards furthering her best interests, and in every movement for her progress, where public spirit is wanted, their name appears on the list as munificent donors. Altogether they have accomplished much for the building up of Brandon and her surroundings.

Capt. Vivian sold last winter off his own estate over \$90,000 worth of lots, and the demand for these is still lively.

One mark of the enterprise of Mr. Hellyar, the junior member of the firm is to be seen in the grading of Sixth Street, through the Vivian estate. This thoroughfare is the main artery of travel from the rich farming districts south into the business centre of the city. And the work of its grading was undertaken by Mr. Hellyar and Alderman Booth, and in half-an-hour they raised a large sum to aid the work from the residents of Sixth Street.

Every effort of Messrs. Vivian & Co. for the progress of Brandon has been characterized by unobtrusiveness, and an utter absence of ostentation. When, therefore, Brandon has assumed her place, as she surely will, among the great cities of Canada, the firm of



Vivian & Co will be remembered as one of those who assisted to nurse her in her days of swaddling bands.

The firm's offices are located on the corner of Rosser Avenue and Eighth Street.

### MANNING & CO.

To this firm belong the honor of being the pioneer banking house of Brandon, the opening of their branch here dating back to September, 1881, when there was but a few business concerns of every description combined in the embryo city. Until Feb. 1st, 1882, the firm's business here was managed by Mr. E. Hughes, but at the latter date he was succeeded by Mr. George Hamilton, who still fills the position. The firm do a general banking and exchange business, have another house in Winnipeg, and connections through the Eastern Provinces with the Ontario Bank, while in the United States they have for regular correspondents the Merchant's National Bank of St. Paul, and Messrs. Watson & Lang, bankers, of New York City. The Brandon branch has proved of great commercial value to the Infant City, and the business done at its office on Rosser Avenue is proof that this fact is appreciated by the business men of the city.

### IMPERIAL BANK.

In April of the present year this Corporation established a branch in Brandon, which is their second in Manitoba, they having one at Winnipeg. Their offices here are on Rosser Avenue, and are managed by Mr. A. Jukes, who is deservedly popular among the business circles of this city.

The head-quarters of the Imperial Bank are at Toronto, Ont., and they have numerous branches through Eastern Canada. Their capital is \$1,000,000, which is supplemented by a surplus fund of \$200,000. For correspondents in the United States they have the Second National Bank of St. Paul, the First National of Chicago, and Messrs. Watson & Lang, bankers, of New York City, while they have arrangements made for issuing drafts on British and other European banks. This branch is certainly a valuable addition to the financial machinery of the infant city, and will do much for furthering her trade interests.

# MANUFACTORIES.

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## BRANDON FLOURING MILLS.

These mills are owned and operated by Messrs. Fisher & Co., a firm composed of Messrs. A. Fisher, A. Kelly, W. M. Alexander, and R. Sutherland. The history of their construction is one where indomitable perseverance has overcome seemingly insurmountable difficulties. The work was commenced in June 1881, but owing to difficulties in obtaining machinery and other necessary material, they were not completed until March 1st 1881, since which date they have been in full operation. The mills are located in the east end of the town, cover an area of 32 by 45 feet, and are four stories in height. Their machinery is driven by steam power, and they are supplied with an engine of 85 horse power. They have three run of stone, and one set of rollers, and have a capacity of 80 barrels a day. They give employment to 10 hands, and fill a place among the first manufacturing concerns of this city. The quality of flour manufactured may be judged from the fact that it is all sold at home, and does not require to seek a distant market.

The mills altogether are a fitting monument to the enterprise of their proprietors, who also own the Brandon Planing Mill, which they have leased to Messrs. Sword & Moor. Seldom has an industrial institution been constructed under such difficulties, and in the face of so many obstacles, and the prosperous trade which the mills

are now doing is a fitting reward for the untiring perseverance of their founders, while it also augurs that they will grow with the city in which they are located, and yet prove a great industrial institution. The management of the mills is entrusted to Messrs. Kelly, Alexander, and Sutherland, and the progress they have already made proves that these gentlemen are the right men in the right place.

#### BRANDON PLANING MILLS.

This institution was established in the fall of 1881 by Messrs. Fisher & Co., who in April last leased them to Messrs. Sword & Moor, the present occupants. The mill is located in the east end of the town, near the railroad track, and its buildings cover an area of 30 by 40 feet. It is fitted with a 20 horse power engine, and machinery of a varied description, while its manufactures comprise mouldings, brackets, and every description of ornamental wood-work used in building operations, while the firm are also dealers in doors, sashes and so forth. The institution gives employment to some eight hands, and is, therefore, an industrial institution of considerable local nature. The proprietors are both practical men of many years experience in the manufacture of lumber goods, and under their management the institution cannot fail to progress with the rapid growth of the city in which it is located, and the equally rapid settlement of the surrounding country. A more necessary establishment in a growing country it would be difficult to find, and we may safely infer that Messrs. Sword & Moor are on their way towards building up an extensive industrial institution, and making for themselves records among the extensive business men of the North-West.

#### MUNRO & WARWICK.

The stores and workshops of this firm are located on Rosser Avenue, where they carry on the business of dealers in stoves, tin,

sheet-iron and copperware cutlery and so forth, and manufacturers of tin, sheet iron and copper wares. They are thus both merchants and manufacturers, and in this latter branch they include every class of hollow metallic wares, the fitting up of tin roofing, and metallic sheeting work generally. In this class of work they employ some eight hands, so that they rank among the prominent manufacturers of the city, and both partners are practical men of many years experience. The average value of their stock of goods is about \$6,000, and their selection includes every class of goods connected with their branch of business. They have already built up a trade extending for 150 miles West and South of Brandon, which is fast increasing in volume and widening in area. Their premises comprise their spacious store-rooms in front and roomy workshops in the rear of the same, but will soon have to be enlarged to make room for their growing business.

To Messrs. Munro & Warwick belong the honors of being the pioneer hardware house of the Infant City. They have been closely identified with her mercantile and manufacturing interests since her days of tents and shanties, and they have established what will yet prove a great mercantile and industrial concern. They have shown unlimited energy and enterprise, and have accomplished much for the extension of the city's trade connections.

### ADAMS BROS.

The headquarters of this firm are at Norwich, Ontario, where they carry on the manufacture of saddlery and harness on a very extensive scale. In March, 1881, they opened their branch house here, under the management of Mr. James Fullbrook, and the results since that date have been of the most gratifying description. They have now a business extending for 200 miles west of this city, and which necessitates the employment of some six mechanics. They carry a fine selection of harness goods at all times, their stock averaging \$5,000 in value, and in every respect they aim to keep a front rank among the harness businesses of Western Manitoba.

Mr. Chas. Adams, the resident partner of the firm, is also proprietor of the American House, one of Brandon's good hotels, and in

other respects he has identified his interests with the Infant City, and has accomplished much for her progress.

The store and workshops of the firm are in the American House, on Sixth Street, in one of the best business locations in Brandon.

#### MILLER, McQUARRIE & CO.

The increasing demand for building material induced the members of this firm to establish their planing mills in this city in March, 1882, and the success they have already had in business is proof that they will reap a great reward for their enterprise. Their mills are located in the west end of the city, near the C. P. Railway round house, where they manufacture doors, sashes, siding, and every class of lumber furnishings required in building operations. Their mills are 36 feet square with two storeys, and are fitted with an 18 horse-power engine, and ample machinery required in their line. This space is too small, however, and they are now preparing to add 18 feet to the length of their buildings, which will give more scope to their energy and enterprise. In addition to building furnishings the firm manufacture numerous articles of plain wooden furniture, while in wire spring mattresses they are fast working into a valuable business.

All members of the firm are practical men, and their mills give employment to some 17 hands, a number which their increasing trade will soon compel them to add to very materially.

There can be no doubt but the mills of this firm are one of the city's most useful institutions, and with the certain growth of Brandon they are bound to develop into a great industrial concern.

#### THOMAS LEE & CO.

This firm have been established in business in Brandon since August, 1881, previous to which date they were located at Grand Valley two miles east of this. They carry on the business of manufacturers of and dealers in saddlery and harness goods, and have one of the most extensive trades in these goods in Western Manitoba. In their manufacturing department they employ some seven me-

chanics, while their stock of goods run from \$5,000 to \$6,000 in value, and includes every necessary in horse clothing used in this country.

The premises of the firm are located on Sixth Street, near Rosser Avenue, and are under the control of Mr. Lee, the managing partner, to whose energy and practical ability the success of the firm may, in a great measure, be attributed. Their business fills a very necessary niche in both the mercantile and manufacturing structures of Brandon, and has contributed not a little to swelling the volume of her trade, and extending her business connections, for a large proportion of their patronage comes long distances, and in some instances from 250 miles west of this.

#### LOCKHART BROTHERS.

The stores of this firm are located in the Molesworth Block at the corner of Rosser Avenue and Sixth Street, where they carry on the business of dealers in and manufacturers of furniture and upholstering. They located in this city in March of the present year, and they have now an extensive and fast increasing business, a large proportion of which comes from great distances around Brandon. Their stock, which is usually valued for over \$7,000, includes every description of house and office furniture, and in school and church furniture they also carry a good selection. Their manufacturing department, which includes the manufacture of upholstery and the manufacture and finishing of furniture, gives employment to some five hands, and both members of the firm are practical cabinet-makers which, with their undoubted commercial ability, makes their success in business a forgone conclusion. Their business fills a place in both the mercantile and manufacturing structures of Brandon, and is doubtless but the inception of a great future industry. The firm have already shown exceptional energy and enterprise, and there can be no doubt but they will maintain a position among the leading business houses of Western Manitoba.

Among the large contracts which the firm now have on hand is that of the furnishing of the new Club, now in course of construction, which will represent a value of several thousand dollars.

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G. B. ANGUS & CO.

In October, 1881, this firm established themselves in Brandon as lumber dealers and building contractors, and since that date have occupied a prominent place in the industrial machinery of the city. They are general dealers in lumber and building material, but their leading branch is building contracting, and in this they have done a very extensive business. They are constructors of the Braeside Block, Molesworth's and Sifton's Blocks, Mr. L. Buchan's fine residence, a terrace of six houses for Mr. J. J. Parker, another of three for Mr. Molesworth, and numerous other business blocks and residences in and around the city. Their contracts altogether represent an aggregate value of over \$100,000, while they have employed steadily from 30 to 40 mechanics, their pay roll averaging over \$400 a week.

It will thus be seen that Messrs. Angus & Co., are about the heaviest employers of skilled labor in Brandon, and their business while it has been accomplishing wonders in the building up of the city, has been assisting in locating a thrifty mechanic population within her limits.

The leading business buildings of Brandon attest the skill of this firm as builders, and in the new era of building operations which is now settling in the city, they will no doubt continue to maintain their prominent place, and keep adding their quota to the architectural improvements of the Infant City.

The offices of the firm are on Rosser Avenue, near Eighth Street.

Mr. G. B. Angus, the managing partner of the firm, has done a large business in both city and farm lands on commission and on his own account, and still holds many desirable lots of both for sale at reasonable figures, and on advantageous terms to parties wishing to settle here.

## DUNCAN BROTHERS.

The store and workshops of this firm are located on Rosser Avenue near Sixth Street, where they carry on the business of harness makers and dealers in saddlery and harness goods. They have been established in this city since April of the present year, and have

built up quite a valuable business, a large proportion of which is in railway contractors supplies. Some of their business comes from the base of the Rocky Mountains, while their patronage comes from all over this North-West. They employ seven hands in their shops, and are thus among the important manufacturers of Brandon.

Besides their harness business Messrs. Duncan Brothers are dealers in horses and work cattle, and in this branch they also do an extensive trade. They have supplied many teams both of oxen and horses, and as the settlement of the surrounding country progresses, their business in this line must rapidly increase. Altogether they fill a place among the live business men of Brandon, and are displaying much energy and enterprise in the building up and extension of her trade connections.

#### BRANDON CARRIAGE WORKS.

These works were established in March of 'this year by Mr. John McNabb, the present proprietor, and have now passed their probationary months and given ample proof of being a profitable institution. The first buildings erected by Mr. McNabb were 18 by 50 feet in area, and were merely a trial shop. His trade, however, has rapidly increased with him, and he is now adding another building 24 by 40 feet, and two storeys high, which will give him fuller scope for his enterprise. With these additions made he will have five fires in his smith shop, and plenty of space in his carriage and wagon department, so that he can employ altogether over 12 men.

Mr. McNabb's trade since he started has included the building of buck-boards and other vehicles, besides every kind of repair work and general blacksmithing. He is himself a practical man and gives supervision to all work done in his shops. There can be no doubt but he has established what will yet prove the foundation of a great industry, and that he will build up in Brandon one of the great industrial institutions of the North-West.

Mr. McNabb's shops are located at the corner of Pacific Avenue and Thirteenth Street.

#### McDOUGALL & McPHERSON.

In July, 1881, this firm commenced operations here as building contractors, and since that time they have held a leading position in



their line of business. They have constructed in Brandon over fifty buildings of all dimensions, and have employed on an average of about 25 mechanics, their pay roll averaging about \$300 a week. Among the prominent buildings which bear testimony to their skill are the New Church of England, the Grand Central Hotel, the Canadian Methodist Church, Smart's hardware stores. Frank Woodworth's store and the old Post Office Block. The aggregate cost of these buildings they have constructed during the year past is over \$75,000, and they have still some heavy undertakings on hand to be finished before the close of 1882.

Both members of this firm are practical builders, and give personal supervision to their contracts which, in a great measure accounts for their success. They are one of the leading houses of Brandon in the employment of labor, and the volume of the city's business, as well as the appearance of her buildings, has profited by their skill, energy and enterprise. In years to come the fine buildings they have constructed will be monuments to their ability, and will remember them to future residents of the Infant City as one of the pioneer building firms.

### WRIGHT & WRIGHT.

This firm do a business as dealers in stoves and manufacturers of tin-ware. They occupy a commodious building on Rosser Avenue, which is in area 20 x 40 feet, with a store-room in connection 8 x 30 feet. Their stock of stoves, of which they keep a large variety, of both coal, wood, and gas, is selected with the utmost care for the wants of the trade in the North-West, and are principally of the celebrated Moore, Robinson, & Co. manufacture. The tin-shop which is an equally important branch of their business is under the direct personal supervision of Mr. Ed. Wright the senior partner of the firm who is himself a practical tin-smith of experience. They manufacture tin-ware and granite-ware of all descriptions, and also do repairing of same. In carrying on this business employment is given to four hands, which places this firm among the important pioneer manufacturing institutions of this Infant City. The business done by this firm thus far warrants us in estimating it for the first year at about \$25,000, and these figures will no doubt be

increased before the year is ended. The proprietors of the Hamilton Stove Store, as this establishment is called, have reason to take pride in the success of their undertaking, and they will still continue to push their business with the same energy which has already made for them a reputation as one of the leading houses in Brandon.

#### McKENZIE & RUSSELL.

This firm carry on business as general blacksmiths and carriage and wagon manufacturers. Their establishment is situated on 6th Street, south of Princess Avenue, and is in size 24 x 40 feet, two stories high, with an addition in the rear 18 x 24 feet in area. The ground floor is used as a blacksmith shop in which they do horse-shoeing and repairing of all kinds of iron work, while in the second story of their building is the wood working and painting department. In carrying on this business some eight hands find employment, thus materially increasing the manufacturing interest of this Infant City by drawing to it as permanent residents so large a number of skilled artisans.

Besides their manufacturing establishment on 6th Street, Messrs. McKenzie & Russell also conduct an agricultural implement business on the corner of Pacific Avenue and 9th street, where they have already disposed of a large number of plows, harrows, wagons of the Van Sladen make and Campbell carts, and buckboards. Up to date they have disposed of 118 waggons, and a correspondingly large number of sleighs. This firm is rapidly taking a leading position as a prominent manufacturing institution, and their reputation for first class work is already well established in Brandon and vicinity. With the push and plodding industry which they have thus far shown they will no doubt soon rank among the leading wagon makers of Manitoba.

#### WILLIAM. SENKBEIL.

In a new community, such as Brandon was when Mr. Senkbeil first located here, every tradesman fills a position of paramount importance, and there is probably no trade which takes the precedence over that, to which the gentleman who forms the subject of

this sketch belongs. A good fitting shoe is acknowledged by all to be one of the comforts and luxuries of life, and in supplying the public with articles of his manufacture Mr. Senkbeil gives to his customers the guarantee that years of experience are always bound to insure. Mr. S. dates his advent here about the latter part of June 1881, when he opened up the pioneer shoe store of Brandon. He gives his entire personal supervision to his business, and not only manufactures shoes to order, but also keeps a large stock of ready-made shoes of all qualities and prices. Although his trade was at first but limited yet with the growth of the town he had the satisfaction of seeing his patronage gradually increasing and, judging by the past this will in time make the Pioneer Shoe Store one of the leading houses of Brandon. His premises are centrally located on Pacific Avenue, and although of no great size, yet is well-filled with a carefully-selected stock. Mr. Senkbeil also has considerable interest in real estate having owned some town property. The business management and energetic industry of this gentleman has already established for him a reputation for thorough workmanship, and insures him in the future a rapidly increasing trade. Such an institution as this gives solidity to this flourishing town in building up, for it a manufacturing as well as a mercantile reputation.

#### BRANDON SAW MILLS.

The rapid growth of Brandon during the first few months of its existence proved to the slowest minds that some local supply of building material was an absolute necessity, and accordingly Messrs. J. N. Shields & Co. established the above-named mills in the fall of 1881, and before the close of that season cut over 150,000 feet of lumber. The mills are located in the west end of the city on the bank of the Assiniboine River, or rather an arm of the same. They are fitted with circular saws, and engine and steam-power of 40 horse. They have at present a capacity of 30,000 feet in 24 hours, but additions are now being made to their machinery which will raise said capacity to 45,000 feet, or allowing the usual number of working days of over 6,000,000 feet per annum. They employ some 35 hands, who fill in their winter months in the firm's logging camps some 200 miles west of this city, where arrangements are

being made to get out 4,000,000 feet of logs during the coming winter.

The Brandon Mills are under the management of Mr. D. N. Russell, an old Manitoba lumberman of many years' experience, and who managed the Winnipeg Mills of Messrs. Hugh Sutherland & Brothers up to the winter of last year. Under this able management, therefore, the mills cannot but prosper and increase in volume of business. They now rank among the most extensive and useful manufacturing institutions of the Infant City, and must still remain one of the leading pillars of her industrial structure.

### SHILLINGLAW & SON.

The gentlemen composing this firm are Mr. James S. and Walter H. Shillinglaw. They date their advent in business here about the 1st of March, 1882, when they opened up the pioneer furniture house of Brandon. Their premises are centrally located on Pacific avenue, in close proximity to the new freight depot, and are 22 x 30 feet in area and two stories in height. Besides the main building, they have a warehouse 24 x 16 feet in area, and a tent temporarily used for storage, 12 x 12 feet in size, making in all about 1,200 square feet for storage and show rooms. They carry a large stock of furniture of every description, and do an extensive trade in supplying settlers and farmers with household furniture. They also keep a class of goods suitable for hotels and residences, and manufacture goods of a cheap but durable style. Messrs. Shillinglaw & Son are the sole agents for the Dominion Company of Bowmanville, Ont., and have a stock of their celebrated pianos and organs on hand. To enumerate the different articles in this establishment would be an almost endless task, as besides furniture, they also deal in pictures, glasses, etc. Messrs. S. & Son also attend to undertaking and furnish the best make of these goods. The enterprise shown by this firm in building up the large trade which they enjoy at present insures them a similar success in the future; and as an indication of their energy and push we may mention that they are at present contemplating the erection of a more commodious store room, which will be about 25 x 70 feet in area, and which will display their large stock to better advantage. This firm has a

wholesale and retail trade extending some hundred miles about Brandon, which promises in time to make it one of the leading furniture houses in the Northwest. Mr. S. has erected one of the finest residences at this place, the stone foundation for it being the first one laid in this enterprising town. It is valued for at least \$3,500. These facts show the solid basis on which the business interest of Brandon rest, and prove conclusively the fertility of the surrounding country which is able to support an institution like the one we have above described.

### WILSON & KING.

This firm is composed of Mr. W. Wilson and Mr. E. King, both practical blacksmiths of experience. Their establishment is situated on Pacific avenue, and their business is about equally divided between horseshoeing and general blacksmithing. They also do repairing of all kinds of wagon gearing, and from early morning to late in the evening the sounds of the hammer gives evidence of the industry of their institution. In carrying on their business, employment is given to five hands, who thoroughly understand their trade, thereby making for this firm a reputation for first-class work which has already brought them a large share of the patronage of Brandon and vicinity. Messrs. Wilson and King intend uniting with Messrs. Irwin & Poast, who are now engaged in the carriage and wagon manufacturing business adjoining them, and forming a larger establishment.

The location of the new firm will be on 9th street, and the size of their premises will be about 24 x 36 feet.

They will have the best facilities for manufacturing carriages, wagons, etc., into which business they intend to go largely, and will also give particular attention to horseshoeing and general blacksmithing.

### IRWIN & POAST.

About November 1, 1882, Mr. George Irwin and Mr. George Poast, the gentlemen composing the firm under the above title,

commenced business at what is now the flourishing town of Brandon, with its streets and business institutions, which would do credit to a city of ten times its age. In opening up a wagon blacksmith shop here, they saw in the rush for the West which was anticipated for the following winter and spring, a good location at this point for plying their trade to the best advantage, and subsequent events have proved that their calculations were correct. The immigrants and prospectors found in this establishment, which was the first of its kind in Brandon, a reliable place for repairing the breakages which were unavoidable in travelling over a new country of whose topography few had any knowledge. So Messrs. Irwin and Poast soon found themselves in the midst of a steadily increasing business, in which they not only rendered valuable services to those whose vehicles had met with accidents, but also established for themselves a reputation as thorough workmen which has ever since brought them a large patronage. The future operations of this firm we have already referred to under the sketch of the firm of Messrs. Wilson and King, in which they will doubtless attain the same success which has rewarded their past efforts.

#### ALEXANDER LANG.

While this gentleman has but recently joined the industrial circle of Brandon, he has added an institution which was badly wanted in the city. He operates a brick-yard outside of the southern limits of the corporation, and has succeeded in producing a good serviceable brick. Although he only commenced operations in July he will turn out half-a-million of brick for this season, and will have arrangements made for producing a much larger quantity for the coming year. He now employs some 15 hands, and is thus at the head of quite an important industry. He is himself an old brick-maker of 15 years experience, and will make himself very useful in producing good building material for the Infant City.

#### BRANDON AERATED WATER WORKS.

These works are operated by Messrs. West & Co., who have a similar factory at Winnipeg, and are about to start another at

Portage la Prairie. The Brandon works are located on the corner of Sixth Street and Princess Avenue, and have a capacity of over 200 dozen bottles per day. They are only of a temporary nature, however, and the firm are at present erecting much more substantial premises on Fifth Street, where their capacity will be materially increased.

The brisk business done by this firm proves that their waters are of good quality. In their state of temperance purity some prefer them, while others desire a more potent liquid need. After tasting in both styles we pronounce either delicious.

### B. F. FOSTER.

In the establishment of which this gentleman is the proprietor, we find the harness trade both in its manufacturing and mercantile branches, fully represented. Mr. Foster commenced business here early in June 1882, and from the start he has been steadily building up a fast-increasing trade. Although he did not open up his establishment as soon as anticipated, owing to unavoidable delays, he has now on hand a large stock, and is expecting to make additions to the same in the near future. Everything in the line of harness, collars, saddles, whips, combs, blankets, horse clothing, robes, rugs, etc., may be found here in a variety and style such as cannot fail to suit the most fastidious purchasers. Besides these articles he also carries a full line of trunks and valises of the best makes. In the manufacturing department which is an important feature of this institution, he makes and repairs all kinds of harness, and in this branch of the business employment is given to some five hands.

The size of his storeroom and workshop is 18 x 54 feet, of which the workshop occupies the rear portion. This establishment ranks as the first in its line in Brandon, and its energetic proprietor intends to push his business here to its full extent.

### JAMES McNICOL.

The establishment, of which the gentleman forming the subject of this sketch is proprietor, ranks among the first in its line in

Brandon. His premises are centrally located on the corner of Eighth street and Rosser Avenue, and are in size 10x40 feet. He does a business as dealer in and manufacturer of boots and shoes. Mr. McNicol is a practical shoemaker with an experience extending over many years, and gives his personal supervision to the entire business. He also employs the services of a skilled workman and the large trade which he already enjoys is a proof of the general satisfaction which his work gives. The ready made stock, of which this house carries a large variety of the best quality, is selected with the utmost care for the demands of the trade. This gentleman carries on a strictly retail business and his prices are as low as is consistent with a legitimate business. This institution is another valuable acquisition to the manufacturing interest of Brandon and its reputation for first class work is fast becoming widespread both in Brandon and its tributary territory, and in time to come will take its place as one of the leading retail houses of the Northwest.



# MERCANTILE.



BOWER, BLACKBURN, MUNDLE & PORTER.

This firm are dealers in general merchandise, and at their stores on the corner of Pacific Avenue and Tenth Street, they carry a stock of groceries, provisions, flour, feed, dry goods, boots and shoes, hats and caps, crockery, hardware, stoves, building material, paints, oils and so forth, valued for nearly \$30,000, or in fact the largest stock of general merchandise, in the city of Brandon. Besides an extensive retail business they have a large wholesale trade, extending over the Turtle Mountains, Qu'Appelle, Prince Albert and other districts for a distance of 150 miles, South-West, West and North-West of this city. Their stores are 26 x 60 feet in area, with two storeys, while they have three additional warehouses, one 24 by 40, one 20 x 40 and one 12 x 40 feet, all of which are close beside their sale stores on Pacific Avenue. They employ some eight hands, and their fast increasing volume of business will soon require an addition to that number.

The advent of this firm in business dates back to July, 1881, while they were among the first settlers who purchased lots in Brandon for the erection of business buildings. Their present premises they erected in November last, and were considered extensive for that date, but are now limited enough for their trade, and will soon require additions.

All the partners of this firm are Eastern men, who have identified themselves their interests with the Infant City, and all are business men of long experience, some of them having a record of over thirty years. The resident partners are Messrs, Bower and Mundle, who have both proved themselves public-spirited citizens of Brandon, and have concentrated their energy and business ability upon the building up of the city's commercial structure, of which the business which they manage may be considered as one of the foundation stones.

Mr. Bower's local worth is attested by the fact that his fellow citizens have elected him to the position of City Alderman, where his ability and experience will find a new sphere for usefulness.

Besides their mercantile business the firm have done considerable in city, real estate and farm property, and they own some of the most desirable business sites in Brandon. Altogether they have proven themselves live pioneers, and have been leading spirits in the building up of the Infant City, from a trackless wild to a flourishing North-Western City.

The firm are preparing to extend their operations further West, and are about to open a branch house at Regina, which will be followed by their starting branches in several of the leading towns that spring up west of Brandon.

### WINTER & O'NEAIL.

In May, 1881, the members of this firm came to the bare site of the city of Brandon, and were engaged in the rush of the first settlers to start a business establishment, which they accomplished only a few days after their arrival. They are therefore amongst the first business men of the place, and their trade has so increased that they are now one of the most extensive mercantile houses of Western Manitoba. They are dealers in groceries, provisions, dry goods, boots and shoes, and so forth, and at their stores on the corner of Sixth Street and Rosser Avenue carry a stock of goods value for at least \$10,000, which is only limited by the insufficiency of their premises. They do an extensive jobbing business in groceries and provisions, and have trade connections for 150 miles West and Southwest of the city. The firm do also consider-

able real business on their own account, and formerly on commission, and during the past year Mr. Winter has handled over \$500,000 worth of property.

The most extensive mercantile branch of the firm is their trade in farm implements. Their warehouse and yards for these goods are located on Rosser Avenue, where they handle John Watson's reapers, binders, mowers, rakes, harrows and other goods, and B. D. Buford's plows and other machinery. For the coming season, however, they have arranged to carry a stock of other makers' goods, and keep on hand every class of machinery, implements, and tools connected with North-western agriculture. They at present carry a full line of wagons, carts, and buckboards, and will in future add other classes of vehicles necessary for this country. The machinery department is managed by Mr. Thomas Winter, who is now a partner in the firm, while he holds the responsible office of City Chamberlain.

The varied branches and magnitude of this firm's business give ample proof of their energy and enterprise, and no house in Brandon have accomplished more in building up and extending the Infant City's trade connections. Their business is a very corner stone of her commercial structure, and is bound to increase in volume and widen in area with the growth.

Mr. Winter, the senior partner, is one of the city aldermen, and a member of the Finance Committee, which proves that his fellow-citizens have not failed to recognize his great local value.

The firm are proprietors of the town of Malta, a point on the proposed South-western branch of the Canadian Pacific Railway, where in the near future a prosperous town will spring up.

### OWEN CARSON.

The subject of this sketch has perhaps the longest mercantile record in the North-west of any business man in Brandon. Ten years ago Mr. Carson worked on a flat boat on the Red River, and for a number of years he has been in the general merchandise business at different points. Nearly three years ago he opened a house at Rat Portage, where, until last spring, he carried on a very exten-

sive business. On June 5th, 1881, he opened business in Brandon, and his store, or rather, tent, was one of the earliest mercantile institutions in the city. This spring he gave up his Rat Portage branch, and opened one at Qu'Appelle west of this, where he is now doing a rushing business. The Brandon business has increased in volume both rapidly and steadily, and is now one of the leading mercantile concerns of Western Manitoba. His sale stores are located on Sixth Street, while he has two storage warehouses in other parts of the city. His stock, which as a rule exceeds \$20,000 in value, comprises groceries and provisions, dry goods, clothing, boots and shoes, and in groceries and provisions he does an extensive jobbing business through the West, and has trade connections for over 200 miles in that direction. His business altogether is a very extensive one, and is one of the main pillars of the commercial structure of the Infant City.

Like others of Brandon's successful men, Mr. Carson has invested extensively in city property, thus showing his faith in her great future. He now owns numerous of the finest business sites within her limits, and, in conjunction with Mr. Caulfield, he conferred a great boon upon the travelling public, and added a very useful institution to Brandon, by the erection of the Grand Central Hotel, one of the finest houses of its class in the North-west.

Taking Mr. Carson's record altogether, it illustrates forcibly the career of a pioneer, who struggled through great difficulties to a prominent place among the business men of the North-west, and from a life of unremunerative toil to opulence, and the respect and esteem of all around him.

#### DICKINSON & McNULTY.

This firm commenced business here during the latter part of June, 1882, and were at first located on Pacific Avenue, but now occupy two large buildings, one on Pacific Avenue, 20 x 30 feet in area, which is merely temporary, and one on the corner of Rosser Avenue and Ninth Street, which is their main building, and is 24 x 50 feet in area.

They do a business as dealers in groceries, dry goods, boots, shoes, hats, caps, and, in fact, all kinds of general merchandise, of which they carry a large and carefully selected stock.

These gentlemen give their personal supervision to the management of their business. Mr. Dickinson conducts the Rosser Avenue branch, while Mr. McNulty looks after the business of the firm on Pacific Avenue.

This firm also own considerable real estate in Brandon, among which are some desirable building sites. Their interests are closely identified with the future growth of Brandon and the North-west, and in all their undertakings they have shown a public-spirited enterprise which has succeeded in placing their establishment among the leading institutions in its line in Brandon.

They modestly estimate their business for the first year at about \$20,000, which figures they will doubtless exceed by many thousands.

These gentlemen have reason to feel proud of the success of their undertakings thus far, and by their enterprising management will soon place their establishment among the leading houses of the North-west.

#### COOMBS & STEWART.

This firm was established here about the beginning of June, 1881, and was among the first to commence business in Brandon. Messrs. Coombs & Stewart having obtained a bonus of a free lot for the purpose of opening a general store may justly claim the honor of being the pioneers in that business in this Infant City. The development of this establishment is almost on a parallel with that of the town. At first they occupied a small building about 12 x 16 feet in area, which soon gave place to one of 18 x 24 in area, while the size of their present store rooms which they have recently fitted up is considerably larger than the combined area of their two former buildings. It is divided into two departments, in one of which they carry a carefully selected stock of clothing and gents' furnishing goods, valued for about \$11,000, while in the other department they have a stock of general merchandise, consisting of groceries, hardware, crockery, boots, shoes, etc., value for about \$7,000. The clothing and gents' furnishing department is under the able management of Mr. John M. Coombs, brother to one of the partners, and is in size 22 x 50 feet.

The general merchandise department, which is in area 18 x 45, is under the direct personal supervision of the members of the firm.

Besides these sale rooms, they have a warehouse 24 x 24 feet for the storage of extra stock.

This institution furnishes employment to four experienced hands, and thus offers to purchasers prompt attention to all their wants.

Their city trade is already quite large, and in this branch of their business they deliver goods free to all parts of Brandon, while the low prices at which they are enabled to offer goods has built up for them a country trade extended for many miles about Brandon. Both Mr. Coombs and Mr. Stewart have taken up homesteads near Brandon, and are now improving and cropping the same, and like the other successful merchants of Brandon, their real estate operations promise to be highly remunerative.

An institution like the one we have above described is a valuable agent in the building up of a new town and increasing its mercantile importance, and its position as one of the leading houses of Brandon is largely due to plodding industry and enterprise which characterizes the pioneer merchants of the North-west, of whom Messrs. Coombs and Stewart are prominent representatives, and its future growth is only limited by the boundless territory which has already made Brandon one of the leading cities of the Canadian North-west.

#### A. HARRIS, SON & CO.

In January last, this prominent firm, whose head warehouses are in Winnipeg, established their branch house here, and have already built up a very extensive business, reaching for fifty miles south and north, and over 200 miles west of Brandon. They handle every class of farm machinery and implements, including the famous Osborne self-binding harvesters, the Brantford mowers, the Snow-ball wagons, the Minnesota chief, and the Climax and Vibrator threshers, and numerous other articles of reliable Canadian and American farm machinery.

The firm have branch houses at Emerson, Portage la Prairie, Nelsonville, Pilot Mound, Rapid City, Minnedosa, and Birtle, and the extent of their whole business may be guessed at from the sales

made at this city during the present season, which are as follows :— Over 900 plows, 170 set of harrows, 100 harvesters, 70 mowers, 53 seeders, 100 rakes, and 150 wagons, besides an enormous quantity of miscellaneous machinery. The branch house of A. Harris, Son & Co., therefore, ranks among the most extensive mercantile concerns of Brandon, and has proved a great power in the development of the surrounding country. The business hero is under the management of Mr. Henry Nichol, to whose energy and business tact its great success is mainly due.

The warehouses of the firm are on Ninth Street, near Rosser Avenue, and comprise a two-story building 30 x 60 feet in area besides yard and stables in the rear of the same.

#### ATKINSON & QUIGLEY.

This firm is composed of two of Brandon's enterprising business men, Mr. T. T. Atkinson and Mr. T. J. Quigley, who date their advent here about the 1st of April, 1882. Their establishment is centrally located on the corner of Sixth Street and Rosser Avenue, where they carry on a business as dealers in general merchandise, flour, and provision. The size of their premises is 25 x 50 ft., with a frontage on Rosser Avenue, while for the storage of their goods they occupy a cellar of similar dimensions and a warehouse in the rear of the store. The stock carried by this firm is one of the largest and most varied in Brandon, and on the shelves of their well-arranged sales-room may be found almost any article of family use, be it either groceries, dry goods, boots and shoes, hats and caps, or any necessity or luxury of life. This firm does a large trade in supplying farmers and settlers, and their prices are found to be as low as is consistent with legitimate business, thereby saving to their customers the delay and expense of ordering goods from the east. Some idea of the enterprise and push of these gentlemen may be gleaned from the fact that the business done up to date warrants them in estimating it for the first year at about \$60,000, and then they are not allowing for the increase in trade which their energetic business management is likely to bring them.

The value of the stock carried by this establishment is about \$20,000, which places it among the first houses in its line in the North-west. In carrying on the business, employment is given to some four hands. These figures prove conclusively the firm financial basis on which the business interests of Brandon rest, and also are an indication of the fertility of the surrounding territory, which supports an institution like the one we have described.

### JOHNSTON, STARR & CO.

This firm have been engaged in the live stock business since the first days of Brandon, Mr. Johnston, the senior member, having taken up his abode here in a tent before a house was built on the city site. Since their start they have done a very extensive business, both in fat cattle for butchers' stock and work oxen, while at their sale stables on Sixth Street they have bought and sold hundreds of horses. They now rank among the most extensive live stock firms in the North-west, and they are now making arrangements to go into stock raising, a branch in which their success is certain, when we take into consideration the growing demand for the same, and the thorough practical experience of both members of the firm. To general cattle business they have added that of importers of pure Durham stock, and there can be no doubt but in this branch a large business awaits them, when the surrounding country gets more settled up and under crop.

In their line of business Messrs. Johnston, Starr & Co. are certainly the leading firm west of Winnipeg, and their efforts are proving of great value in the developing of the country west of Brandon.

### ANDREW FREELAND.

This gentleman commenced business here about the 1st of May, 1882, as a dealer in stationery, books, etc. He was formerly connected with some of the largest book and stationery houses of Toronto, and his long experience in this line of business, united to that enterprise and push which is characteristic of the merchants of



the North-west, has already obtained for him a large patronage from the business and reading community.

Mr. Freeland, in opening his establishment here, not only supplied a public want, which was then severely felt, but succeeded in supplying that want in a manner such that his reputation as a dealer in first-class goods was at once established, and that he has retained that reputation may be inferred from a glance at the large and carefully selected stock which he now carries. His premises are centrally located on Rosser Avenue, and have a depth of 40 feet, with a cellar for the storage of heavy goods. Besides the full line of blank and miscellaneous books, office and family stationery, of which he carries a large stock, Mr. Freeland deals extensively in wall paper, musical instruments, and firearms of the best manufacture. He is also the sole agent at this point for the celebrated Rogers Manufacturing Company and the Kenyon-Tingley Rubber Stamp Manufacturing Company, of Toronto, of whose goods he has already disposed of a large quantity, furnishing offices with their necessary supplies, and providing the public with choice literature, Mr. F. presents a variety of goods in which even the most fastidious cannot fail to find any article desired, and all at prices which are consistent with legitimate business. As a proof of the increase in trade which this institution has built up we may mention that while at first Mr. F. found that his own personal efforts were sufficient to meet the demands of the trade, he now employs the assistance of a clerk, and it is only a question of time when this force will be increased.

This establishment does a jobbing trade with the numerous small towns springing up on all sides, and has shipped goods as far as 60 to 100 miles from Brandon. Judging by the past efforts of this gentleman, and by the present energetic management of this institution, we feel justified in saying that it will continue in the future as in the past the leading bouse of its kind in Brandon, and will stand a monument to the industry and energy of its proprietor.

#### GEORGE RIPPLE & CO.

This firm have just started in business in this town, having opened up about the 1st of August, 1882. Their premises are situated on

Eighth Street, north of Princess Avenue, near the Beaubier House, where they have just completed the erection of their building, which is 20 x 50 in area, two stories high. They are importers of and dealers in builders' supplies and general shelf hardware, carpenters' tools, painters' supplies, varnishes, shovels, forks, hay knives, fine cutlery, and silverware, and their stock is selected with the utmost care for the demands of the trade. They make a specialty of furnishing painters, builders, and contractors with their supplies, and are prepared to offer the material for these purposes at as low prices as in any town west of Winnipeg. Mr. Ripple has had an experience in this line of business in the east extending over many years, and the stock which he brings to this Infant City is complete in every respect. This firm will also have a tin and stove shop in operation here in the near future, and it is their intention of employing thorough workmen in this department, in which they will give special attention to the manufacturing of all kinds of tinware, galvanised cornices, graniteware, tin roofing, etc.

The establishment of an institution like this will aid largely in swelling the volume of business, and in making Brandon a commercial centre of importance.

#### GAMACHE & LIMOGES.

The gentlemen comprising this firm are Mr. J. L. A. Gamache and T. J. Limoges. They date their advent here about the 1st of June, 1882, when they opened up business as dealers in groceries, provisions, and crockery. The stock carried is of a good quality and of sufficient variety to meet the demands of the trade both in and around Brandon, while the prices at which goods are sold at this establishment will compare favorably with any in the Province. In the retail department Messrs. Gamache & Limoges deliver goods to all parts of the city. In carrying on this business, employment is given to some three hands, who carefully attend to the wants of customers. Their premises are located on Eighth Street, and are in size 20 x 40 ft. This establishment is an important addition to business institutions of this flourishing town, and the enterprise with which these gentlemen are pushing their business will aid greatly in making Brandon a central dispensing point for south-western Manitoba.

## P. E. DURST.

To the subject of this sketch belongs the honor of being the pioneer watchmaker and jeweller of Brandon. Mr. Durst was one of those who foresaw from its birth that the Infant City had a great future before it, and accordingly we find him among the first settlers who located here in June, 1881, taking up his quarters in a shanty and hoisting his shingle as a practical watchmaker and jeweller. From that date his volume of business has steadily and rapidly increased, while the area of his operations has widened until it now reaches hundreds of miles west even to Edmonton. Mr. Durst's business during the first month here amounted to only a few dollars, but it has grown with amazing rapidity, and now represents a volume of over \$1,500 a month. His repairing business is now the most extensive west of Winnipeg, and necessitates the employment of two skilled assistants. The inner arrangements of his premises are acme of elegance and fine taste, and their fittings were supplied at a cost of nearly \$1,500. His stock of about \$5,000 in value comprises a fine selection of watches, clocks, jewellery, spectacles and other optical appliances, and silver and plated goods.

The record of Mr. Durst is a vivid illustration of the success which attends enterprise and energy in this growing city, among the leading merchants of which he now fills a place, and whose trade connections he has done much to build up and extend.

## SOVEREEN, JOHNSTONE, &amp; CO.

The establishment of this firm is known as the Toronto Store, and is located on Rosser Avenue, where they have been in business since March of the present year. The firm are jobbers and retail dealers in groceries, provisions, dry goods, clothing, hats and caps, boots and shoes, carpets and house furnishings, crockery, and stoneware, and so forth. Their stock of goods is value for over \$20,000, and is one of the most varied and best-selected in Western Manitoba. They have already built up a fine city trade, which is supplemented by an extensive jobbing business extending for 200 miles west of Brandon, and 100 miles north and south, and both departments are rapidly increasing in transactions. The premises of the

firm comprise street floor, first story, and basement of an area of 25 x 65 feet, but even this great floor space is becoming too small for their increased business.

Messrs. Sovereign & Johnstone, the managing partners of the firm, are both mercantile men of many years' experience in Ontario, and with the vast field which this new country offers for the exercise of their experience and enterprise, they are bound to build up a huge mercantile house, and maintain a place among the leading business firms of Western Manitoba. Their business is now one of the leading pillars of Brandon's commercial structure, but it has yet great progress to make before it reaches the zenith of its importance.

### JAMES A. SMART.

Near the corner of Sixth Street and Rosser Avenue, and with an entrance from both thoroughfares, are the premises of this gentleman, situated, so to speak, in about the best business location in Brandon. Mr. Smart carries on the business of dealer in shelf and heavy hardware, stones, tin, sheet iron, and copperwares, silver and plated goods, cutlery, paints, oils, glass, and so forth. His stores are 20 x 56 feet in area on Sixth Street and 16 x 30 feet on Rosser Avenue, and both have street floor and first story, while he has a warehouse for storing goods 18 x 50 feet in dimensions. He usually carries a stock value for \$15,000, and it comprises every class of goods connected with the general hardware trade.

Mr. Smart was formerly in Winnipeg in the same business as a partner of the large wholesale house of Horsman & Co., while he is originally from Brockville, Ont. His advent in business here dates from September, 1881, since which time he has been steadily building up a valuable trade, which now extends for 100 miles around Brandon, and in a westerly direction for over double that distance. His stock of goods is much more varied and comprehensive than that usually found in a western hardware store, and he is thus able to supply every want in his line of the settlers of this section of country.

Altogether his establishment is one of the most useful institutions among the mercantile concerns of Brandon, while he has proved one of her most enterprising and public-spirited citizens, and has been rewarded by his fellow citizens by being elected one of the city

aldermen. His house is now one of some magnitude, even when compared with the concerns of older and larger cities.

### FORTIER & BUCKE.

This firm carry on a rather varied business, but are certainly one of the leading mercantile houses of Brandon. Their designation as manufacturers' agents by no means covers their different branches, although in that line they do a very extensive business. They are agents for the celebrated Wilson sewing machines of Chicago, or rather are wholesale dealers in these, as they purchase on cash terms direct from the factory, and carry the responsibility of their own sales. They are also agents for the renowned Howe Scale and Beam Company, and are fast introducing these unsurpassed goods. They are also agents in this city for the Canadian Pacific Express Company, and for the Forrest City Oil Company of Cleveland, O. To these mercantile agencies they add the business of wholesale dealers in tobaccos, cigars, spices, and vinegars, and they receive consignments of different classes of merchandise from distant shippers, and on commission, find a market for the same over the prairies of the North-west. In this latter branch they are very useful mediums between the eastern shippers and the western merchants, and secure for the latter a selection of goods in many lines, which it would otherwise be impossible to secure.

To their mercantile branches, the firm add that of insurance, and for the Standard Life Assurance Company of London, England, have secured over \$40,000 in policies since their establishment in this city on June 1st, 1882.

The firm's trade extends to all the surrounding towns of the North-west, and they keep one travelling man on the road, whose labors are supplemented by occasional journeys by Mr. Bucke personally. Their location here has proved one of the most valuable additions to the city of business institutions, and they will assuredly maintain a prominent place in her business machinery. Their enterprise may be judged from the fact that they have now a tender in for the lighting of the city.

The offices of the firm are on Rosser Avenue, but it is evident that their increasing volume of business will soon compel them to secure more extensive premises.

Among the most recent additions to the firms' agencies is that of the well-known Kimball organs of Chicago and the Allan Line of Transatlantic steamships.

#### PARRISH & CO.

This firm is located on Sixth Street, south of Pacific Avenue where they carry on business as dealers in flour, feed, oats, bran, shorts, and provisions of all kinds, and also buy and sell raw hides. Their store room is in size 22 x 24 feet, with a warehouse in the rear. They intend enlarging in the near future, and will then handle all kinds of seed. Mr. Parrish intends making arrangements to be able to supply an unlimited quantity of the Scotch fife wheat seed in the coming spring, and thus make Brandon a supplying point for a large portion of the North-west in this article. Mr. P. has had an extensive experience in this line of business in the east, and his undertakings here in this line will doubtless be rewarded with the same success as has attended his past efforts.

The business done by this firm thus far will aggregate about \$40,000 for the first year, and if the influx of emigration increases will probably exceed that figure.

#### DEACON & HOOPER.

The stores of this firm are located on the corner of Rosser Avenue and Ninth Street, where they carry on business as dealers in staple and fancy groceries, and all the branches connected therewith. Their mercantile career in Brandon only commenced in July of the present year, and they are fast building up a valuable business. Both members of the firm, however, are among the first settlers of this locality, and Mr. Deacon carried on a real estate business here when the town was composed of tents and shanties. They still carry on a real estate branch, and buy and sell both city and farm property, and are owners of quite a share of city lots.

They have been identified with Brandon from its birth, and have now fairly settled down, and linked their fortunes with her mercantile interests. There can be no doubt but success awaits them, and that they will long maintain a prominent place in the business structure of the Infant City.

#### DR. ALEX. FLEMING.

In this gentleman we have the first disciple of *Æsculapius*. He located in Brandon, and in May, 1881, we find him in a tent dispensing medicines, and attending to the sick and disabled. From his canvass abode he soon advanced to a board shanty, and after sundry rough experiences eventually located at his present stand on the corner of Eighth Street and Rosser Avenue, where he has one of the most substantial business buildings, and one of the neatest store rooms in the city. He usually carries a stock of drugs and medicines value for about \$4,000, and his trade is fast gliding into a first-class family one. In the early part of this summer its volume so increased that he was compelled to abandon the practice of medicine and devote his whole attention to the management of his sale business.

Mr. Fleming's business career in this city clearly illustrates how a many of energy and ability can grow up and prosper with a Northwestern city. His success has been in proportion to the rapid growth of the Infant City, and in the building up and extending of her trade connections, he has contributed quite a goodly share.

#### G. H. MUNROE.

The subject of this sketch was one of the first merchants who located in Brandon, his advent in business dating back to June, 1881. He is a jobber and retail dealer in groceries and provisions, and has built up a valuable trade which extends south to the Turtle Mountains, north to the Big Plains, and west to Qu'Appelle, while its volume is steadily increasing. His premises are located on Sixth Street, and comprise his store room and warehouse in the rear of the same. He usually carries a stock value for about \$6,000, which is

both varied and well-selected, and well suited to the wants of the settlers of the North-west.

Like numerous other pioneers of Brandon, he has done considerable business in real estate on his own account, and has profitted thereby. He is now one of her solid citizens and enterprising merchants, and is still doing a good work in the building up and extension of her trade connections.

### T. D. McLEAN.

The subject of this sketch is one of those business men who unite first-class mechanical skill with good commercial ability, and thereby make success a foregone conclusion. Mr. McLean is a practical watchmaker and jeweller, and, in fact, an expert in the construction or repair of every description of complicated mechanism. He has been established in business in this city since May 1st, 1882, and has now a valuable patronage, which comes to him in some instances from several hundred miles west of this city. He is also a dealer in watches, clocks, jewellery, silver and plated goods, guns, pistols, amunition, fishing tackle, and sporting goods generally, and at his store on Rosser Avenue carries a varied and well-selected stock of these goods, value for at least \$5,000. His sale trade is an extensive one, but owing to his being a mechanic of over 22 years' experience his business in the repairing of machinery is rapidly on the increase. He fills a place among both the merchants and mechanics of Brandon, and is accomplishing not a little for the building up of the trade of the Infant City.

### D. A. REESOR.

In June of the present year this gentleman established himself in business in this city on Rosser Avenue, and already he has gathered together quite a valuable business in this city itself, and from its surroundings for several hundred miles westward. He is a practical watchmaker and jeweller and dealer in watches, clocks, jewellery, silver and plated goods, and carries a stock extensive and well selected. He is a young man possessed of un-



limited energy and enterprise, and is undoubtedly destined to fill a place among the prominent merchants of Western Manitoba.

Mr. Reesor comes to Brandon with ample business experience and well supplied with capital; and in a growing country like this his success is a foregone conclusion. He is already owner of some valuable business property in the city, so that he has given positive proof of his faith in the great future of the Infant City with which he has linked his interests.

### JOHN MOBLO.

In March of the present year the subject of this sketch established his business in this city, and is now ranked among the prominent merchants of Brandon. His premises are located on Ninth Street, near Rosser Avenue, where he carries a \$6,000 stock of groceries, clothing, boots and shoes, and so forth, and has built up a valuable business extending for 100 miles around the Infant City. His stock is a varied and well-selected one, and in staple and fancy groceries is also large.

Mr. Moblo spends a considerable portion of his time in Ontario, from which he has not yet moved his family, and in his absence his business is ably managed by Mr. G. R. Smith, a young man who has made many friends in and around this city.

Altogether the business fills a place among the prominent mercantile concerns of Brandon, and has proved a profitable establishment to its enterprising proprietor.

### ANDERSON, CAMERON, & CUMMING.

During the month of July, 1882, this firm established their business at their spacious stores on Rosser Avenue, and added another extensive mercantile concern to the city's business machinery. They are jobbers and retail dealers in groceries, provisions, dry goods, boots and shoes, hardware, and other goods usually found in a general store, and carry a stock value for at least \$20,000. They

have arrangements made to do a large trade, and have now one of the best selected stock of goods ever brought to the North-west. Mr. Anderson is a resident of Ontario, while Messrs. Cameron and Cumming manage the business here. Mr. Cameron was one of the first settlers of Brandon, and came here in July, 1881, to fill the position of clerk for Messrs. Bower, Blackburn, and Co. Like numerous others of Brandon's successful men, he has dealt considerably in real estate, and now owns several very desirable business and residence sites in the city. Mr. Cumming, although only a recent importation, has made many friends here, and will prove a valuable member of the firm.

Everything points to success for Messrs. Anderson, Cameron, & Cumming, and there can be no doubt but they have laid the foundation of what will yet prove a great mercantile concern, and that they will make for themselves records among the leading merchants of the North-west.

### FRASER BROTHERS,

This firm is composed of two of Brandon's enterprising young business men, who commenced business here as dealers in dry goods, carpets, clothing, hats, caps, groceries, etc., about April, 1882. Their establishment was at first located on Pacific Avenue, where they supplied their customers from a tent, the only available store room at that time in Brandon. They now occupy a commodious building on Rosser Avenue and Tenth Street, and the stock carried is value for about \$10,000, and will doubtless be enlarged in the near future to meet the demands of their fast increasing trade. This firm make a speciality of dry goods and finery. Some of the laces, silks, etc., which are handled by Messrs. Fraser Brothers is of the best and most expensive qualities, and it is an indication of the wealth and taste of our western settlers that such goods as these find a market here. These gentlemen have in a short time built up an extensive trade, both in the city and vicinity, and the enterprise which they have shown in always keeping abreast of the times is sure to place them among the leading houses of the Northwest.

## CAMERON &amp; LARKIN.

This firm are dealers in lumber, shingles, lath, doors, sashes, mouldings, and building material generally, and have been established in business at their present stand on the corner of Eighth Street and Rosser Avenue since April of the present year. Mr. Cameron, however, is one of the earliest settlers of Brandon, and from his arrival here carried on business as a building contractor. The present firm have also carried on the same branch of business until June last, and their contracts in the city foot up to an aggregate value of \$20,000, while they employed some 25 mechanics.

In lumber the firm carry as a rule a stock of at least 1,000,000 feet, while in building material generally their stock is equally large, and at the same time well selected.

The firm of Cameron & Larkin, therefore, have filled a leading place among the employers of skilled labor in Brandon, and now that they have dispensed with their contracting branch they hold a prominent place among her mercantile houses. They have done much for the building up of the Infant City, and are still accomplishing much for the extension of her trade connections.

## FRANK WOODWORTH.

This gentleman is a son of J. E. Woodworth, Esq., proprietor of the eastern portion of Brandon, and while his father is accomplishing so much for the building up of the real estate and manufacturing branches, he has identified himself with the city's mercantile interests by embarking in business as a dealer in fancy groceries and Italian goods. His store room is located on the corner of First Street and Pacific Avenue, and is probably the neatest and most tastefully fitted up place of its class in Brandon, its dimensions being 25 x 36 feet. He carries a full line of the finest class of goods suitable for a family trade, and bids fair to soon build up an extensive and valuable business. His location on the main road leading across the new travel bridge from North Brandon is very advantageous, and many other circumstances point towards his certain success. There can be no doubt but he will take his place among

the leading merchants of Brandon, and prove a worthy son of a sire whose energy, enterprise, and public spirit has done so much for the progress of the Infant City.

### WESBROOK & FAIRCHILD.

This firm have their head house in Winnipeg, and branches in all the leading towns of the North-west. They are dealers in farm machinery, and since their location of a branch in Brandon in April last they have sold therefrom 700 plows, 25 harvesters, 60 mowers, 30 rakes, 100 wagons, 25 set of harrows, 25 sulky plows, 6 steam threshers, and a host of other machines and implements. Their Brandon house is managed by Mr. D. L. Gaunce, who is fast adding to their volume of trade.

Their premises are located on Ninth Street,

### THE NEW ERA.

The establishment known by this name is quite a novelty in Brandon, and was only opened in August. It is simply a cozy little room on Rosser Avenue, where the most fastidious patron of the weed may select a cigar, pipe, or packet of tobacco to suit his taste, or the liquid connoisseur may indulge in a temperance drink. The place is owned by Messrs. Fortier & Bucke, whose sketch is elsewhere in our pages, and it will certainly prove a convenient and useful institution.

### J. W. ANDERSON.

In the early opening of the present year this gentleman came to Manitoba from Ontario, and after prospecting around for some time settled in Brandon in June, and commenced the business of butcher on Rosser Avenue. Since then he has enjoyed a good and steadily increasing business, and has already made his way into a prominent place among the business men of the city.

Good assistance is a very necessary thing for success in a business where skilled labour is employed, and Mr. Anderson has recognized

this fact, and accordingly secured the services of Mr. R. J. Collins as manager, who is surpassed as a practical butcher by few, if any men, in Canada. All his other arrangements are equally good, and he has only entered upon what will prove a long run of prosperous business.

### McLAURIN, BROTHERS, & LAING.

This firm may be numbered among the recent additions to the business interests of Brandon, their advent here dating from July of the present year. They are dealers in lumber, shingles, lath, doors, sashes, and building material of every description, and at their yard on Rosser Avenue, between Fifth and Sixth Streets, carry a stock of about 1,000,000 feet of lumber. Although so recently established here, they have opened up a fine business over the surrounding country, which is daily increasing in volume. They have had a house in Portage la Prairie for some time, and have recently established one at Gladstone, while to meet the demands of the trade further west, they are arranging to open another branch at Qu'Appelle.

Mr. J. R. McLaurin is the managing and resident partner in this city, and already he has given unmistakable evidence that his house is going to maintain a leading position in the lumber trade of Western Manitoba. The business will prove very valuable to the commercial institutions of the Infant City, and its manager will fill a place among her most enterprising business men.

### FRED. H. HESSON.

In the spring of the present year it became evident that the local supply of mechanical skill was altogether inadequate to the demand for buildings in Brandon, and accordingly the subject of this sketch commenced the sale of residence buildings, which were all fitted in Stratford, Ont., which can be conveniently shipped to this point and put up ready for occupation within ten days after their arrival. In this manner Mr. Hesson has brought many residences to the Northwest, and is prepared to supply a three-roomed cottage or a comfort-

able twelve-room dwelling in the manner above stated, and at extremely reasonable figures. To this very useful branch of business Mr. Hesson adds that of dealer in lath, shingles, tar paper, and building material generally, oats, bran, and other unground feed. His warehouses are located on Seventh Street, north of the railway track, where he also carries on a regular storage system, and does a forwarding business to all points north, south and west of this.

It will thus be seen that Mr. Hesson's business is of a rather varied nature, and includes some branches which must prove of great value in the building up and development of the far North-west, while altogether it will contribute materially towards extending the trade connections of the Infant City.

#### E. EVANS.

This gentleman was among the first cluster of business men who settled in Brandon, and dates his location here back to June, 1881, before a substantial building of any description had been erected on the city site.

Since his location here Mr. Evans has confined his business to dealing in and importing of horses, and during his career has handled several hundred animals, and has been the means of bringing some good horses into this section of country. His sale stables are at present on the corner of Rosser Avenue and Tenth Street, where he has accommodation for some 25 horses. These are now too small, however, and he is making arrangements to move to another part of town and erect much more commodious stables, which will give fuller scope for his fast increasing business.

Mr. Evans has advanced in the esteem of his fellow-citizens as well as in business, and they have honored him by electing him a member of the City Council, where his tact and experience will prove of great public value.

Mr. Evans is one of Brandon's young and enterprising business men, and is bound to hold a place among the leading business men of Western Manitoba. At present he owns several very desirable business and residence sites in the city, which he holds for sale at advantageous figures to parties wishing to locate in Brandon.

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WILLIAM JOHNSTON.

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With the commencement of the present year the subject of this sketch established himself in business in Brandon, and added another to the extensive business institutions of this city.

Mr. Johnston is a dealer in farm implements and machinery of every description, and has extensive warehouses on Ninth Street, between Rosser and Princess Avenues. He handles the famous Fleury mowers, rakes and harvesters from Aurora, Ontario. The Moline Company's plows, the Standard threshers of Stratford, Ontario, Leonard & Son's, of London, Ontario, celebrated engines, and J. W. Munn & Co., of Brockville, seeders, in addition to numerous other reliable makes of farm implements, while he carries a selection of first-class makes of wagons, sleighs, carriages, buggies, and other vehicles. His business is a very extensive one, reaching widely over Western Manitoba and the North-west territory, and he has agencies at Birtle, Beulah, Broadview, and Qu'Appelle. He has proved himself one of the most enterprising business men of the city, and has built up a large business by his push and energy, which now fills no mean place in the business structure of the Infant City.

## SANDERSON &amp; WALLACE.

In July of the present year this firm purchased the lumber business formerly carried on by Mr. S. McIlvanie, which was one of the pioneer lumber concerns of Brandon. Both members of the present firm are residents of the city, give personal supervision to their business, and have stepped into a front rank in their line. They carry a stock value for \$20,000, of lumber, lath, shingles, mouldings, doors, sashes, and other building requisites, and have a trade extending from Fort Ellice on the north to the boundary line on the south, and for about 200 miles west. Their yards are centrally located on Pacific Avenue, between Fifth and Sixth Streets, and are ample in dimension for a great addition to their already large volume of trade.

The firm will prove valuable additions to the number of the city's business men, and there can be no doubt but their influence for the

future will be distinctly felt in the interests of the Infant City with which they have now identified themselves.

### HUGHES & PATRICK.

This firm are one of the most recent additions to the business interests of Brandon, their establishment in business here dating from July of the present year. Mr. Hughes is an importation from Ilderton, Ontario, where he was in business for several years, while Mr. Patrick has been some time in the North-west, and last year, as a newspaper correspondent, visited most parts of the same, and furnished to the outer world some valuable facts regarding this vast rich country.

The firm are now dealers in lumber, lath, doors, sashes, mouldings, and every other requisite for building purposes, and their yards are located on Tenth Street, opposite the City School house. They carry a full and well-selected stock of goods in their line, and have already opened up a valuable and extensive trade among the farmers of the surrounding country, which is rapidly increasing with the settling up of the country. They are as yet but a young firm, but they are displaying plenty of energy and enterprise, and besides making an extensive business for themselves, they are doing much for the extension of Brandon's trade connections.

The firm are also owners of over 1,000 acres of farm lands, have commenced farm operations this year, and have now 150 acres broken and ready for crop next season.

### H. ROSS.

This gentleman is the manager of the Hamilton Warehouse, and sole agent in the North-west of J. Hamilton's carriage manufactory, Lindsay, Ont. This firm intend making Brandon their headquarters for Manitoba and the North-west, from which they will manage several branches in all the smaller towns west. Their wagons and carriages have a wide reputation in the east, and since the establishment of thier business here, about the 1st of July, the demand for their goods has been greater than they have been able



to supply. They have already disposed of a large number of wagons and buckboards, and will be prepared to supply about 500 of these vehicles for the winter and spring trade. They also deal in sleighs and cutters, and Mr. Ross has added to the business here a large stock of furniture. The warehouse and sale rooms are situated on Eighth Street, and are in size 24 x 50 feet, two stories high, and well adapted for displaying both carriages and furniture to the best advantage.

In the furniture department they have already made some large sales, and the quality of the goods carried is of the best. This establishment is probably the largest in its line in the city, and they are constantly increasing the size and variety of their stock. They also intend having a cabinet making department in connection with their warehouse, although the building for this is not yet completed.

The establishment of a large institution like this is quite an acquisition to the commercial interest of Brandon, and is another proof that this infant town is rapidly taking a position as a commercial center of great importance.

#### T. W. KIRKPATRICK.

This gentleman does a business as dealer in groceries, provisions, confectionery, and the stock carried is such as would do credit to towns of ten times the age of this prairie city. Canned goods of all descriptions, flour, fruits, etc., are among the many necessities and luxuries which are to be found on the shelves and in the store room of this establishment. Mr. Kirkpatrick dates his advent here about the latter part of May, 1882, and in opening business as a dealer in groceries exclusively shows the enterprise which marks most of the undertakings of the merchants of Brandon. His trade extends both in the city and surrounding country, and he makes a specialty of supplying families, hotels, etc., with choice goods, while his prices are such that farmers and settlers lay in a large amount of their supplies from his institution. Although competition in this line of business is probably greater than in any other in a new country, Mr. Kirkpatrick has already placed his business on a firm foundation, and the patronage

he has already obtained by a reputation for first-class goods at fair prices is fast making his establishment known as one of the leading houses in its line in Brandon. A business like this, which aims to supply the every day wants of the public, if conducted in a proper manner, is of great value to a new place in reducing the expenses of living, and in drawing to a town the farmers of the surrounding country, thereby making that town a central point for the dispensing of goods of all kinds.

#### J. R. MILLER.

This gentleman has been in business at Brandon only during the last month or so, having opened up his establishment here about July 1st, 1882. He does a business as dealer in groceries, crockery, provisions, etc. His premises are situated on 8th Street, South of Pacific Avenue, midway between the old and new depot. He has already quite an extensive city patronage in supplying families, hotels, &c., while he is steadily building up a trade with the farmers who will find in this institution goods of the best quality at low prices. He is now making large additions to his stock in order to be prepared for the fall and winter trade.

Another feature of Mr. Miller's business is the dairy and creamery which he operates in connection with the store, and which enables him to supply milk and butter to his city trade. Mr. Miller is an experienced dairyman, and the butter which he manufactures is of the choicest quality. He also delivers goods to all parts of the city. Mr. Miller is also interested in Brandon real estate, and owns several desirable building sites on Lorne Avenue. He has now made arrangements by which he will be able to accommodate a number of boarders, and thus supply a want which is likely to be somewhat severely felt in this crowded town.

The business done thus far, although hardly of sufficient duration to form a correct estimate, warrants him in placing it for the first year at nearly \$15,000.

#### A. B. FERRIER.

This gentleman is engaged in the confectionery and stationery business, and also deals in fruit, groceries, etc. He commenced

business here about the latter part of May, 1882, when he purchased the stock of Mr. Aylwynn, his predecessor at this stand. He keeps quite an extensive stock of current literature and articles of a various nature, and by his careful and enterprising management is fast building up a large patronage. Although this establishment is but of limited size, yet the stock kept is neatly arranged and of good quality, and the public will find their wants carefully attended to at this place.

This gentleman in locating here has added another business institution to Brandon which bids fair in time to rank among her leading retail houses.

#### A. BURNS.

The gentleman forming the subject of this sketch commenced business here about the middle of July, 1882, as a dealer in hardware, groceries, and provisions.

His premises are located on the corner of Princess Avenue and Eleventh Street, opposite the new English church, and are in size 24 x 50 feet, two stories high. He carries a large stock of hardware and builders' supplies in general, and it would be hard to mention anything in this line which may not be found on the shelves and in the store rooms of his establishment. In the grocery and provision department he has a large variety of carefully selected goods, and is fully prepared to furnish farmers, settlers, families, and hotels with their supplies in these lines. This establishment enjoys a large share of the patronage of both Brandon and the surrounding country, and its enterprising proprietor is fast building up a trade that will soon place it among the leading houses in this town. Mr. Burns has closely identified himself with the mercantile interest of Brandon, and the location of his store at this place is a valuable acquisition to the business institutions of this Infant City.

#### VIVIAN, RILEY, & GARSIDE.

This enterprising firm is composed of Mr. W. Vivian, Mr. G. Riley, and Mr. W. Garside, all practical men and artistic painters.

They are a recent acquisition to the business community here, having started in business about July 15, 1882, and as yet occupy temporary quarters in a large tent on Eighth Street, north of Pacific Avenue. House and sign painting, frescoing, and in fact, everything which comes under the province of painters, are executed by these gentlemen in an artistic and durable style. They have already done a large amount of this kind of work in Brandon, and the faith which they hold in the future of this town is sufficient to induce them to locate here permanently, and trust to their skill and energy to place them among her leading business institutions. They have four hands employed in carrying on their business, and are thus enabled to execute all orders with the greatest promptitude.

These enterprising gentlemen have already become favorably known, and their work is sufficient guarantee to warrant us in predicting for them in the future a successful career in their line of business.

#### BOWERMAN & CENTER.

This firm is of recent organization, although both members are reckoned among the pioneer citizens. Mr. Bowerman was formerly of the firm of Messrs. Bowerman & Lockart, while Mr. Center brings with him a reputation as a contractor with years of experience.

In engaging in the lumber business, therefore, these gentlemen are well prepared to meet the demands of the trade in and about Brandon. They have already purchased 750,000 feet of lumber, 300,000 shingles, and a correspondingly large amount of builders' supplies in general, and consequently will be able to furnish these materials in large quantities. Their lumber yards are situated on Ninth Street and Princess Avenue, and will have an extensive area.

The establishment of an institution like this is a sure index to the rapid development which is going on in the building up of Brandon, and speaks well for her future prospects.

Messrs. Bowerman & Center intend to supply building material at several different points west of Brandon, and their future operations in this branch will doubtless rank their establishment as one of the prominent lumber firms of the North-west.

## P. WARAM.

This gentleman does a business as dealer in general merchandise, and dates his advent here about the 1st of April, 1882. His premises are centrally located on Pacific Avenue, opposite the railroad track, and are in size 18 x 24 feet, with a warehouse in addition. His stock consists of groceries of all kinds, canned goods, crockery, glassware, boots and shoes, clothing, fruit, and in fact, everything which is usually kept in a first-class general store. He makes a specialty of supplying steamboats, hotels, and families with groceries, etc., and does a large trade with the farmers, having shipped goods to a distance of at least 60 miles from Brandon. The business done by this firm thus far warrants us in estimating the total for the first year at from \$8,000 to \$10,000. In conducting this business employment is given to two hands, who carefully attend to the wants of the trade. While the above figures give us some idea of the amount of business done by this establishment they are only a promise of the success which is sure to attend the efforts of this enterprising gentleman. In offering the necessaries of life to the public at prices which are consistent with a legitimate business. This institution takes an important part in the development of this new country, and the reputation which it enjoys for fair dealing will place it in the future as it has in the past among the leading houses in its line in Brandon.

## WM. J. HOLMES.

The subject of this sketch is a recent acquisition to Brandon, having commenced business here about the middle of June, 1882.

He was formerly connected with the jewellery house of Pollack & Co., of Winnipeg, and has had quite a long experience in the North-west. In opening up an establishment at this place Mr. Holmes has displayed that enterprise which seems to be characteristic of the merchants of the North-west. Not only is he prepared to do repairing of watches and jewellery of all kinds, but he also carries a large stock of carefully selected jewellery, and is thereby enabled to offer to the public an assortment in which even the most fastidious cannot fail finding the desired article. Mr. Holmes, in order to keep

abreast of the times, and turn out his work at the shortest possible notice, has already engaged a skilled assistant. Mr. Holmes gives his entire personal supervision to his establishment, and carefully attends to the wants of his customers. The premises of this gentleman are now situated on Sixth Street, above Pacific Avenue, but he intends removing in the near future. The size of his proposed establishment on Sixth Street, below the Grand Central Hotel, is 14x20 ft., and in reopening Mr. Holmes will have some of the newest and latest goods for the inspection of the public. The enterprise shown thus far by this gentleman bids fair in time to place his establishment among the leading houses in its line in Brandon and the North-west, and the part which he takes in the building up of a business at this point will compare favorably with that of any of Brandon's go-a-head merchants.

#### H. CROSSLEY.

This gentleman commenced business here about the middle of June 1882, and his establishment is situated on corner Rosser Avenue and 4th Street. He deals in general merchandise of all kinds, and carries a large and carefully selected stock of groceries, provisions, crockery, lamp goods, dry goods, boots, shoes, hats, caps, hardware, and, in fact, all household supplies which are generally found in a first class general store. He employs some four hands in carrying on this business, and his fast increasing trade will soon require an additional force.

Mr. Crossley, like the other merchants of Brandon, depends mostly on the retail trade as a means of support, but he has also quite an extensive wholesale trade, which will no doubt be increased as the country becomes more thickly settled. In locating at this place Mr. C. recognizes the future importance of Brandon as a centre of a rich agricultural country, and he has identified himself with the interests of this town in which his institution is one of the leading pioneer houses. The enterprising spirit which he has manifested has already given a wide reputation to the Manchester House, as his establishment is called, and he is steadily building up a valuable patronage.

**A. Langlois.**—This gentleman dates his advent in business here about the 1st of May 1882, when he opened up a fine line of boots and shoes. He also gives especial attention to custom work of all kinds, and the excellence of his work is already attested in the large trade which he has already acquired. His premises are located on Rosser Avenue and 8th Street.

**R. Wilson & Co.**—This firm are dealers in stoves, hardware, and also operate a tin-shop, employing altogether about 5 hands. Their premises are located on Pacific Avenue.

**Robinson, Bros., & Co.**—This establishment is located on Rosser Avenue, and does quite a large business in general merchandise. They date their advent here about the 1st of April 1882.

**T. H. Munson.**—Mr. Munson is the proprietor of the City Drug Store, and is a practical pharmacist of many years' experience. His establishment is situated on Rosser Avenue.

**Bowerman & Lockhart.**—This firm has been recently dissolved. They operated a large livery stable, which is now under the management of Dr. Fred. Torrence. Mr. Bowerman is now associated with Mr. Center in the lumber business, and his future intentions in that line we have described elsewhere, in our sketch of the firm of Bowerman and Center.

# HOTELS, LIVERY STABLES, ETC., ETC.

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## THE BRANDON CLUB.

This great social institution is not as yet in operation, but the construction of the buildings connected therewith is being rapidly pushed, and all will be completed by the middle of October. These buildings are located on Twelfth Street, near Rosser Avenue, and when finished will be among the architectural ornaments of the city. They are 48 x 60 feet in area, with three stories, and will be a substantial as well as ornamental brick structure. They will contain a magnificently fitted-up billiard hall, a spacious dining-room, capable of accommodating nearly 100 guests, several sumptuously furnished parlors, and 45 bed rooms, while the whole inner arrangements will be the acme of neatness and fine taste.

The Brandon Club before it is finished will necessitate an outlay of not less than \$40,000, but when completed it will be one of the finest institutions of its class in the North-West, and will be a very valuable addition to the social arrangements of the city of Brandon.

Mr. Frederick Granville, the moving spirit in its organization, is now superintending its construction, and will assume its management when finished. He is an old club manager of many years' experience in that line, both in the Old World and the New, and under his able conduct it cannot but render the most satisfactory



results, Mr. M. Wylie, his assistant, is also a gentleman of large experience, and will prove a valuable aid to Mr. Granville.

### GRAND CENTRAL HOTEL.

One of the greatest boons ever conferred upon the travelling public of the North-west was the opening of this fine hotel in April of the present year. Brandon's exceptional growth had created a dearth of hotel accommodation, and the addition of the Grand Central supplied a much felt want. The hotel is located on Sixth Street, near Rosser Avenue, is a fine three-story building, presenting an imposing appearance, and is one of the architectural attractions of the city. It covers an area of 50 x 100 feet, and its inner arrangements are of the most perfect description. On the street floor are the offices, billiard room, kitchen, and a spacious dining room, capable of accommodating nearly 100 guests. On the second floor is a large elegantly furnished ladies' parlor and sundry bed rooms, while the upper floor is devoted exclusively to dormitories. The house has sleeping accommodation for over 100 guests, and its whole arrangements will compare favorably with those of the finest hotels in the West and North-west. The proprietors of this house are Messrs. Carson and Caulfield, the former of whom has been a resident of this country for over ten years, and is one of the leading merchants of Western Manitoba. Mr. Caulfield is a young and enterprising man, who is bound to make a telling record in the North-west. Both have other branches of business on hand, but in none have they furnished a more useful institution, and one that will do more for the progress of Brandon than the Grand Central Hotel.

### ROYAL HOTEL.

This fine house is the pioneer hotel of Brandon, and was constructed early last summer by Mr. Charles Pilling, one of Brandon's first settlers. It is located on Rosser Avenue, near the Post Office, and is a solid three-story structure, with 33 feet frontage. On the street floor are the bar room, office, sitting room, kitchen, and spacious dining room, while the second floor contains a sumptuously

furnished ladies' parlor and sleeping rooms. The third floor is devoted entirely to dormitories, and the house altogether will accommodate some 60 sleepers.

The present proprietors are Messrs. Cowan & Leadbeater, who have been occupying since the spring of the present year. Both are men of large experience in hotel business, and have gathered quite an extensive patronage since their location here. Their management has tended to increase the good reputation which the house formerly had, and has made for themselves a steady good business. In Portage la Prairie, before coming to Brandon, both proprietors of the Royal were well known by the travelling public, and their management of the Lorne House in that city was fully appreciated by that same class. We may safely state that few hotel men are better known and respected in the North-west than "Billy of the Lorne House," as Mr. Leadbeater has been long and familiarly called by the patrons of that house.

There can be no doubt but the pioneer hotel of Brandon under the management of these gentlemen will still maintain its reputation of being one of the most comfortable and best managed houses in the Canadian North-west.

### BEAUBIER HOUSE.

This fine hotel was opened to the public about the middle of June 1882, by Mr. T. Beaubier, from whom the house takes its name, and Mr. G. W. Cornell. It is situated on the corner of Princess Avenue and 7th Street, and is built on the most elevated land in the town, thus commanding a view of the surrounding country such as can be surpassed but in few places in Manitoba. The hotel is in area 50 x 70 feet, and is 3 stories high.

On the ground floor are the reading rooms, office, commercial room, dining room, kitchen, bar room and wash room. The second and third stories are used as dormitories, besides having the public and private parlors on the second, and several suites of rooms on the third flat. Altogether there are 34 different sleeping apartments which will accommodate about 100 people comfortably. The dining room, which is large and airy, has a seating capacity of about 75, and the whole establishment throughout is fitted up in a first class

style, which would do credit to some of our more pretentious eastern establishments. The number of hands employed in carrying on this business is 12, and they carefully attend to the wants of the guests. Messrs. Beaubier & Cornell also give their personal supervision to every department, which insures to all stopping at this house the very best which this new country affords.

This house has already become popular with the travelling public, and its genial proprietors, Messrs. Beaubier & Cornell, by their courteous treatment of both friends and strangers have now the satisfaction of seeing their establishment enjoying a large patronage. These enterprising gentlemen have commenced the running of a free bus to and from the hotel and depot, which is only one of the many attractions which makes this hotel one of the leading institutions of Brandon and the North-west.

### QUEEN'S HOTEL.

Messrs. Brown & McKelvie, the proprietors of the hotel of the above name, commenced business here about the middle of October, 1881, and in opening to the public a place of shelter and refreshment, supplied a want which was then and for some time afterwards somewhat severely felt, on account of the great rush which was made to this place by all immigrants and prospectors bound for the Far West in the following spring and summer. This fine hotel is centrally located on corner of Rosser Avenue and Tenth Street, and is in size 25 x 84 feet, two stories high. It is conveniently arranged with the office, bar, billiard room, dining hall and kitchen on the first floor, and the parlor and dormitories on the second flat. It has a capacity for accommodating about 75 guests, while the dining room will seat nearly 40 at a time. Travellers will find here a hearty welcome, comfortable lodgings, and a square meal, and in these respects the City of Brandon may be said to be now well supplied. Messrs. Brown and McKelvie also conduct a livery and sale stable, which is situated in close proximity to their hotel, and they are thus enabled to provide for both man and beast. Their stable is about 30 x 50 feet in area, and two stories high, and provision is made for furnishing comfortable quarters for thirty horses. They have dealt

considerably in horseflesh, and Mr. Brown gives his own personal supervision to this branch of the business. These gentlemen are interested in Brandon real estate, of which they own some valuable building sites.

The public spirit which they have manifested in all their undertakings has already made them widely and favorably known in this town and vicinity, and they are constantly increasing the number of their friends and patrons.

### EDIE HOUSE.

This fine hotel is located on Pacific Avenue directly opposite the site of the new passenger depot which is now in process of erection. It was first opened to the public about the 7th of April, 1882, by its present proprietors, Mr. Charles B. and David Edie. It is in size 30 x 50 feet, three stories high, and is one of the finest buildings in Brandon. On the first floor are the office, bar, billiard hall, dining-room, kitchen, and other household arrangements, while the second and third stories are fitted up for dormitories, with two commodious parlours in the former, and the house throughout is furnished with the utmost care for the comforts of the travelling public. In attending to the wants of the guests there are some seven hands employed, who do all in their power to make this hotel as comfortable and convenient as any in the North-west. This establishment has accommodations for 75 guests, and its capacity will doubtless be increased to meet the growing patronage which will likely follow on the completion of the new depot. These gentlemen have had some eight years' experience in the North-west, and consequently fully understand the business in which they are now engaged, and the number of their friends and patrons is fast increasing.

### T. E. KELLY.

In June of the present year the subject of this sketch came from Winnipeg, where he had previously been in business for some years, and established his livery, feed, and sale stables on Ninth Street, near Princess Avenue, which are now among the finest and most ex

tensive of their class in the North-west. The main building of his stables is 32 x 100 feet in area, with a lean-to of 18 x 100, and both are constructed in a most substantial manner. The arrangements for ventilation are of the most perfect description, while thorough protection from the keen cold of winter has also been secured. Altogether these stables are among the finest we have ever inspected in any western country, and are more like an institution to be found in some large city of the East. They have accommodation for over 50 horses, while for his livery business Mr. Kelly keeps nearly twenty teams and vehicles.

Mr. Kelly is also an extensive dealer in horses, while he has always for sale a large selection of carriages, wagons, buggies, buckboards, sleighs, and other vehicles. His mercantile department comprises the sale of horses and every class of vehicle drawn by horses on the road.

During the present season no more necessary institution than Mr. Kelly's stables has been added to Brandon's business concerns. Besides assisting in building up her mercantile interests, they will prove of great value in settling up the surrounding country, and their founder and proprietor will fill a most useful place in the business circle of the Infant City.

# DOCTORS, DENTISTS, ETC.



## DR. RICHMOND SPENCER.

In February of the present year this gentleman located in Brandon, and has now built up a large practice in the city and for fifty miles around it. He is a practitioner of the regular school, and a graduate of McGill College, Montreal, in which city he practised for three years before moving west. He has gradually gained the confidence of the people of this country, and his brethren of the same profession, and is an acknowledged physician and surgeon of skill and experience. His offices are on the corner of Rosser Avenue and Ninth Street.

## FRED. TORRANCE, B.A.

This gentleman follows the profession of veterinary surgeon, and is a graduate of McGill College and the Montreal Veterinary College. His advent in Brandon dates from May of the present year, but he has been a resident of Manitoba for three years. He has built up a practice which extends for 50 miles around this city, and which is steadily on the increase in volume. Recently he has purchased a fine barn on Eleventh Street, 30 x 60 feet in dimensions, which has stall accommodation for some 25 horses, and which he

now uses as a veterinary infirmary. His establishment fills a useful place in the business structure of the Infant City, and its proprietor accomplishes much for her building up and development.

#### J. BARKER VOSBURGH,

This gentleman located in this city on May 1st, 1882, and commenced practice as a surgeon-dentist. He is a pupil of Dr. J. H. Welister, the well-known dentist of Montreal, and has received a thorough practical training in his profession. He is careful to keep abreast of the times by adopting the most approved appliances connected with the science of dental surgery, and he is rapidly building up a valuable and extensive practice. His offices are located on the corner of Rosser Avenue and Ninth Street.

#### DR. J. McDIARMID.

This gentleman located in Brandon in May of the present year, and is fast building up a large practice. He is an honorary graduate of Trinity University, Toronto, and a member of the Colleges of Physicians and Surgeons of Ontario and Manitoba. He is a practitioner of the regular school, and is undoubtedly a physician and surgeon of great skill and experience. His offices are located at the corner of Rosser Avenue and Sixth Street.

#### DR. M. C. MACDONALD.

This gentleman is a medical practitioner of the regular school and a graduate of McGill College, Montreal, and member of the College of Physicians and Surgeons of Quebec. He located in Brandon in March of the present year, but has been a resident of Manitoba for two and a half years. His offices are above the City Drug Store on Rosser Avenue.

#### DR. F. W. SHAW.

This gentleman has been located in Brandon since March of the present year, and has been steadily building up a good medical practice. He is a practitioner of the regular school of physicians, and a graduate of Toronto University. His offices are on Sixth Street, near the Brandon House.

## DOCTORS, DENTISTS, & C.

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### DR. L. M. MORE.

This gentleman located in Brandon in May last, and has since practised steadily in and around the city. He belongs to the regular school of physicians, is a graduate of Trinity College, Toronto, and a member of the Ontario and Manitoba Colleges of Physicians and Surgeons. His offices are on Eighth Street.

### F. E. DOERING.

This gentleman is a surgeon-dentist, and has been practising in Brandon since May of the present year, when he came from Stratford, Ontario. He has already built up a large practice, and has commodious consulting chambers at the corner of Sixth Street and Rosser Avenue.

## PROMINENT INDIVIDUALS AND INSTITUTIONS.



In Brandon, as in all other new cities, there are individuals and even institutions difficult to connect with any branch of business, which, however, tend much towards building up the locality in which they are situated. These we shall classify as above.

### THE BRANDON SUN.

This journal is the only representative of the press in Brandon, and has been in existence since January 19, 1881, since which date it has appeared weekly, and advocated the best interests of Brandon



In particular and the North-west in general, regardless of party politics. The founder and present proprietor of this journal is Mr. W. J. White, while Mr. W. Barr acts as associate editor. It is a six-column quarto sheet, is well gotten up mechanically, and has a circulation of about 2,000. Its influence in the interests of Brandon's progress has been plainly felt, and its enterprising proprietor has earned the respect and confidence of the residents of the city whose best interests he so zealously guards.

### E. MARTINDALE.

This gentleman came to Brandon in March, 1882, and for some months was engaged in the real estate line, in which branch of business he gave unmistakable signs of unusual ability as a business accountant. After the first municipal election the City Council appointed Mr. Martindale to the position of City Clerk, which office he now fills to the complete satisfaction of all concerned. Although not engaged in any branch of business, Mr. Martindale takes a deep interest in Brandon's commercial prosperity, and is at all times ready to take an active part in any movement for her progress.

### J. C. KAVANAGH.

This gentleman was among the first to visit the site of Brandon after its location by the C. P. R. Syndicate, and from his first visit was more or less connected with the city's business until August, 1881, when he was appointed the first Dominion Postmaster at this place. His first office was in a tent, and after various movings he finally located in his present quarters on Rosser Avenue, corner of Thirteenth Street, where he has erected one of the finest business buildings in the "Infant City."

Besides the office of postmaster, Mr. Kavanagh holds the commission of the peace, and has proved himself in many respects a public-spirited citizen. Like other pioneers, he has advanced in worldly prosperity, and in addition to some very desirable city property, he owns several farms in different parts of Manitoba, in all nearly 2,000 acres.

## CHARLES PILLING.

This gentleman arrived in Brandon in June, 1881, and since then has connected himself closely with the city, and labored earnestly for her welfare. He constructed the "Royal," the pioneer hotel of the place, and for some months personally conducted it. In many other ways he has contributed towards Brandon's prosperity, and has steadily gained the esteem and confidence of his fellow-citizens, who have now placed him in the honorable position of city alderman.

This season Mr. Pilling has carried on farming operations a few miles from the city, and next year will have a large stretch of lands in crop.

## J. A. BROCK.

This gentleman has for some time been connected with Mr. Johnston, of Johnston, Starr & Co., in real estate transactions, and is now proprietor of a very extensive addition to the city site, comprising many of the finest residence lots in Brandon. He is one of the early settlers of the place, and has closely identified his interests with those of the city. His fellow-citizens have elected him to the office of alderman, and in that position his business tact and ability have proved of great local value. He stands prominent among Brandon's enterprising citizens, and has yet a long career of local usefulness before him.

## SUMMARY OF BUSINESS.

In summing up the business of Brandon, we shall not give the figures of the business done, but shall estimate the number of houses doing an average of over certain figures, and in doing so we state that the figures are not guessed at but reached by a patient personal canvass.

We find Brandon has altogether about 195 places of business in operation. Some 40 of these are offices, banks and such like; 31 can be classed as manufacturing; 97 as mercantile, and 27 as miscellaneous institutions, such as hotels, livery stables and so forth.

The financial department of the city's business is represented by two chartered banks, whose capital aggregates \$6,500,000, and two private banking houses, whose resources are large. Besides these banks there are seven different investment associations with agencies here, whose united capital foots up to over \$3,000,000, while numerous private parties carry on a loan business. Capital therefore, is not stinted in Brandon, and it is freely made use of by the surrounding settlers.

The city's manufactures embraces some institutions of magnitude, and represents a heavy money value. Two of the 31 institutions are doing a business of \$150,000 or over; two others reach \$100,000; two more \$75,000; three more \$50,000, and five more \$25,000. The number of hands employed in them all is 274, seventy-five per cent. of which are skilled mechanics.

The mercantile department of Brandon's trade produces figures which are really astounding. Of the 97 institutions four are doing a business which will average \$150,000 a year; seven others exceed \$100,000, four others \$75,000, six others \$50,000, and eight more \$25,000.

The number of hands necessary for the conduct of the whole mercantile department of the city is about 210, and the value of stocks carried must be close upon \$1,000,000, in which we do not include stock kept by institutions we class as manufacturing.

The banks and public and private offices of Brandon employ somewhere about 100 persons; the hotels and such institutions over 70, and at out-door and other miscellaneous labor at least 75 more find employment.

These figures, in connection with labor, show plainly that idlers are the scarcest class of individuals in Brandon, especially when we take into consideration the fact that the city has no factory employing female labor.

The city has over 3,000 of a population, men, women and children, and the figures we have given show that nearly one fourth are adults, who work industriously every day.

# ROUTES TO AND FROM BRANDON.



We feel it our duty to give some instructions to emigrants regarding the best route to Brandon from the east, and in so doing we will base our statements upon personal experience. From the seaboard cities of the Eastern States or Canada to Chicago, it is unnecessary for us to give any directions, as the residents of the East are all thoroughly acquainted with the different routes leading there.

From Chicago to St. Paul or Minneapolis there are three feasible routes open, and while we wish to disparage none, we have no hesitation in stating our preference for the Albert Lea route. The emigrant leaves Chicago at the magnificent Rock Island depot. On the Rock Island route he travels over an all-steel track in cars which are unsurpassed for comfort and elegance, and all trains on this company's lines are supplied with Pullman palace sleeping and dining cars, thus securing to passengers the very acme of luxury in travel. From Chicago the emigrant flies westward to the great Mississippi, which he crosses at Rock Island, through the fertile State of Iowa, still westward to West Liberty, where he strikes northward on the Burlington, Cedar Rapids and Northern Railway, through the beautiful valleys of the Cedar and Shell Rock rivers, and at Albert Lea reaches the Minneapolis and St. Louis line, over which he travels through the most romantic lake district of Minnesota to Minneapolis. All this he accomplishes without a change of cars or discomfort of any kind. Such are the arrangements for travel over this popular route, and those of their freight department are equally excellent, while they give special attention to emigrants' baggage, and specially low rates for the transportation of the same. Intending emigrants to the North-west would do well to travel and ship all their effects over this route, and any information regarding freights or passage will be freely supplied by E. St. John, Rock Island Railway offices, Chicago; B. F. Mills, Burlington, Cedar Rapids and Northern Railway offices, Cedar Rapids, Iowa; or to Geo. F. Lee, 5, Newhall Block, Milwaukee, Wisconsin; Fred. French, Winnipeg.

At Minneapolis the traveller can lay over a day and visit the fairy lands around Lake Minnetonka, the falls of Minnehaha, and

other places mentioned in Longfellow's "Hiawatha," or if time-saving be his motive he can step on the same platform from the cars of the Albert Lea route to those of the St. Paul, Minneapolis, and Manitoba line, and start on his way northward. Here again his line of travel lies through the most charming of lake regions until he reaches the Red River valley, down which he travels through a rich prairie country to St. Vincent, and thence by the Canadian Pacific Railway to Winnipeg. On the St. Paul, Minneapolis, and Manitoba line the traveller has every comfort that can be secured on a railway. Comfortable day cars, and luxurious sleeping cars make his journey luxury, and on entering Manitoba he feels refreshed instead of tired by his journey.

From Winnipeg to Brandon a ride of six hours on the air line of the Canadian Pacific brings him to his destination, and on this company's lines he will have every comfort, and by going further west he can view the greatest work of railroad construction on record, which is in reality the foundation of the great prosperity and rapid development of the Great Canadian North-West.

# CHURCHES, SCHOOLS, ETC.



## PRESBYTERIAN CHURCH.

This denomination of Christians have had an organization in Brandon since the month of June 1881, and the Rev. John Ferries its founder and present paster preached at first in a tent and in the open air. The body have now a comfortable church capable of accommodating 450 persons, and other property, worth in all about \$10,000. The number of members and adherents is nearly 400, and the society altogether is in a very healthy and vigorous condition.

## METHODIST CHURCH OF CANADA.

This church has had regular services in Brandon since the first settlers located in the city, and its membership has had a rapid and steady growth. There is now a congregation of nearly 400 members and adherents, with a well attended Sabbath School, all under the pastorate of the Rev. Thos. Lawson. The congregation own a fine church, parsonage and other property worth about \$11,000.

## CHURCH OF ENGLAND.

This church had an organization in Brandon as early as July, 1881, although no regular incumbent located until February, 1882,

when the Rev. J. Boydell, the present one, was located. The early organization was due to the energy and zeal of Mr. L. M. Fortier, one of Brandon's live business men, who is a licensed reader of the church. The formal organization took place in March last, and the denomination has now some 400 persons connected with it in Brandon, while a commodious church has been built at a cost of \$7,000, which is a beautiful specimen of Gothic architecture.

The churchwardens are T. M. Daly, jun., Esq., City Mayor, and L. M. Fortier, Esq., City Alderman, the latter being also lay delegate to the Synod.

### CONGREGATIONAL CHURCH.

This denomination have held regular services during the past spring and summer, under the pastorate of the Rev. Mr. McKay. No regular organization as yet has been made, but about sixty persons in the city belong to the denomination.

### CATHOLIC CHURCH.

This denomination has over 200 persons in and around Brandon connected therewith, and periodical services have been conducted in the city for several months. The bishop of the diocese has now sanctioned a regular charge, and appointed the Rev. Father Baudin resident clergyman. Arrangements are now being made to construct a new church at a cost of about \$6,000.

### SCHOOL ARRANGEMENTS.

The school accommodation of Brandon is confined as yet to one building, on Tenth Street, between Rosser and Princess Avenues, which is capable of accommodating about 150 pupils. The average attendance now is about 125, and the schools are in a thorough state of efficiency. At present they are under the care of Mr. T. G. Lamont, principal, and Miss Mary Weighton, assistant teacher.

At present the city board of school trustees have under consideration the advisability of erecting another school building in the east end of the city, with accommodation for at least 200 more pupils.

# PUBLIC AND PRIVATE IMPROVEMENTS.

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The improvements now being carried out in Brandon, both by the Corporation and private parties, will work wonders in the appearance of the city, and add very much to the value of her property.

Regarding city improvements we have been favored with the following facts and figures from Messrs. Poudrier & Brownlee. All the north and south streets of the city from First to Eighteenth are being graded and gravelled to the southern limits of the city, while Rosser Avenue and Sixth Street are having cobblestone gutters constructed, and are being coated with screened gravel. Culverts, drains, and so forth are being constructed where necessary, so that solid wheeling can at all times be had through the city, while ladies can in future walk on clean solid roads, half an hour after a thunder storm. Two-inch plank eight-foot sidewalks are being laid on all the leading thoroughfares, and four plank sidewalks are being put down in all other graded streets, while good six-foot crossings are also being laid in numerous parts of the city. A fine brick fire hall and Council chambers are being erected, and fire water tanks of 5,000 gallons capacity each are being constructed at different points of the city for fire extinguishing purposes. These improvements altogether will cost \$85,000, and the plentiful supply of gravel and cobblestone at hand makes it possible at such figures. Few towns or cities of Manitoba could get the same improvements carried out for one half more cost, and in Winnipeg, the capital, \$250,000 would scarcely accomplish such a work. When all is finished the city of Brandon will have over nine miles of graded streets, 11,802 feet of eight-foot sidewalk, and 11,524 feet of four-board sidewalk.

Private improvements are of an equally extensive nature, and not least among these are those being carried out by the Canadian Pacific Railway Company. They are supplying a fine hotel and dining room on Pacific Avenue, opposite their depot, which is also being constructed, and when finished will be one of the most extensive and substantial in the North-west, and but little inferior to the



one now being constructed at Winnipeg. The company are also arranging to construct a round house for at least 50 locomotives, and to locate other of their works in Brandon.

From Mr. George Macdonald Lang, Mr. E. McCoskrie and others we have secured a list of prominent buildings now being or about to be constructed, which are as follows : The new Church of England cost \$8,000 ; the new Catholic Church cost \$6,000 ; a residence for Mr. J. D. McBurney, of Freiburg, Germany, cost \$10,000 ; a residence for J. Clementi Smith, cost \$8,000 ; the Murray block, corner of Rosser Avenue and Fourth Street, cost \$10,000 ; a residence for Mayor T. Maye Daly. jun., cost \$6,000 ; two villas for Postmaster Kavanagh, cost \$5,000 ; a residence for Mr. J. H. Brownlee, cost \$2,500 ; a block of dwellings near their mills for Fisher & Co., besides a great number of smaller structures. A careful approximation of the aggregate value of building contracts now let in Brandon would place the figures at over \$150,000.



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